| Caution: Forms printed from within Adobe Acrobat may not meet IRS or state taxing agency specifications. When using Acrobat, select the "Actual Size" in the Adobe "Print" dialog. |
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| When using Acrobat, select the "Actual Size" in the Adobe "Print" dialog. |
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990

Department of the Treasury

Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

OMB No. 1545-0047

| <u>A</u> | רטו נוופ | 2018 calendar year, or tax year beginning 000 1, 2010 and ending | g o | ON 30, 2019 | |
|--------------------------------|--------------------|--|----------------|---------------------------------------|----------------------------------|
| В | Check if applicabl | C Name of organization | | D Employer identifi | cation number |
| | Addre | | | | |
| L | Name chang | Doing business as | | 04-3 | 481253 |
| | Initial return | Number and street (or P.O. box if mail is not delivered to street address) Room/ | /suite | E Telephone numbe | |
| | Final return/ | 89 SOUTH STREET 201 | | 617- | 455-0600 |
| | termin ated | City or town, state or province, country, and ZIP or foreign postal code | | G Gross receipts \$ | 11,577,475. |
| | Amend | | | H(a) Is this a group r | |
| F | Applic | | | for subordinates | |
| | pendir | SAME AS C ABOVE | | H(b) Are all subordinates i | |
| $\overline{}$ | Toy ov | empt status: X 501(c)(3) 501(c) () | 527 | | |
| | | te: NWW • REACHOUTANDREAD • ORG | 321 | · · | list. (see instructions) |
| | | | \/· | H(c) Group exemption | |
| | | | Year o | of formation: 1999 | M State of legal domicile: MA |
| P | art I | Summary | | | |
| ø | 1 | Briefly describe the organization's mission or most significant activities: REACH O | UT . | AND READ GI | VES YOUNG |
| anc | | CHILDREN A FOUNDATION FOR SUCCESS BY INCORPO | ORA | TING BOOKS | INTO |
| Ĩ | 2 | Check this box 🕨 📖 if the organization discontinued its operations or disposed of | more | than 25% of its net a | |
| ŏ | 3 | Number of voting members of the governing body (Part VI, line 1a) | | 3 | 17 |
| ر مع | 4 | Number of independent voting members of the governing body (Part VI, line 1b) | | 4 | 16 |
| Ş | | Total number of individuals employed in calendar year 2018 (Part V, line 2a) | | | 62 |
| ij | 1 | Total number of volunteers (estimate if necessary) | | | 34000 |
| Activities & Governance | | Total unrelated business revenue from Part VIII, column (C), line 12 | | | 0. |
| ď | | Net unrelated business taxable income from Form 990-T, line 38 | | | 0. |
| | ├ | The difference business taxable insome from 1000 1, into 00 | <u> </u> | Prior Year | Current Year |
| | 8 | Contributions and grants (Part VIII line 1h) | | 14,661,823. | 11,555,212. |
| ne | | Contributions and grants (Part VIII, line 1h) | | 0. | 0. |
| Revenue | 1 | Program service revenue (Part VIII, line 2g) | | 4,650. | 15,756. |
| Be | | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 4,030. | |
| | 1 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | | 6,507. |
| | | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | _ | 14,666,473. | |
| | 13 | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 7,141,309. | 5,115,897. |
| | | Benefits paid to or for members (Part IX, column (A), line 4) | | 0. | 0. |
| es | 15 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 4,063,195. | |
| Expenses | 16a | Professional fundraising fees (Part IX, column (A), line 11e) Total fundraising expenses (Part IX, column (D), line 25) 1,428,742. | | 0. | 0. |
| ğ | b | Total fundraising expenses (Part IX, column (D), line 25) 1,428,742. | | | |
| Ш | 17 | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 2,242,852. | |
| | 18 | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 13,447,356. | 12,794,400. |
| | | Revenue less expenses. Subtract line 18 from line 12 | | 1,219,117. | -1,216,925. |
| or | | · | Be | ginning of Current Year | End of Year |
| Net Assets or Fund Balances | 20 | Total assets (Part X, line 16) | | 7,517,877. | 6,347,528. |
| ASS | 21 | Total liabilities (Part X, line 26) | | 538,725. | 585,301. |
| let let | 22 | Net assets or fund balances. Subtract line 21 from line 20 | | 6,979,152. | 5,762,227. |
| | art II | Signature Block | | 0/3/3/1321 | 3770272274 |
| | | Ities of perjury, I declare that I have examined this return, including accompanying schedules and s | tatama | ante and to the heet of m | v knowledge and helief it is |
| | | t, and complete. Declaration of preparer (other than officer) is based on all information of which pre | | | iy kilowicago alla bolici, it is |
| uuc | , | t, and complete. Declaration of preparer (other than officer) is based on an information of which pre | parci | I I I I I I I I I I I I I I I I I I I | |
| ٠. | | Signature of officer | | I Date | |
| Sig | | , | | Duto | |
| He | re | BRIAN GALLAGHER, CEO/PRESIDENT Type or print name and title | | | |
| _ | | | - 10 | into I | I DTIN |
| _ | | Print/Type preparer's name Preparer's signature | | ate Check | PTIN |
| Pai | | JOLANTA TUCK, CPA JOLANTA TUCK, CPA | 0 | 4/21/20 self-employ | P01340068 |
| Pre | parer | Firm's name KEVIN P MARTIN & ASSOCIATES, P.C. | | Firm's EIN ▶ | 04-3097400 |
| Use | Only | Firm's address 10 FORBES WEST | | | |
| | | BRAINTREE, MA 02184 | | Phone no. (7 | 81)380-3520 |
| Ма | y the IF | RS discuss this return with the preparer shown above? (see instructions) | | | X Yes No |

| Par | t III Statement of Program Service Accomplishments |
|-----|--|
| | Check if Schedule O contains a response or note to any line in this Part III |
| 1 | Briefly describe the organization's mission: |
| | TO GIVE YOUNG CHILDREN A FOUNDATION FOR SUCCESS BY INCORPORATING BOOKS |
| | INTO PEDIATRIC CARE AND ENCOURAGING FAMILIES TO READ ALOUD TOGETHER. |
| | |
| | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the |
| | prior Form 990 or 990-EZ? |
| | If "Yes," describe these new services on Schedule O. |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No |
| | If "Yes," describe these changes on Schedule O. |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and |
| | revenue, if any, for each program service reported. |
| 4a | (Code:) (Expenses \$ 10,196,285. including grants of \$ 5,115,897.) (Revenue \$) |
| | REACH OUT AND READ IS THE ONLY NATIONAL EARLY LITERACY ORGANIZATION |
| | WORKING DIRECTLY WITH PEDIATRIC CARE PROVIDERS TO TRAIN THEM TO MODEL |
| | THE VALUE TO PARENTS OF READING ALOUD TO THEIR CHILDREN EVERY DAY. |
| | REACH OUT AND READ IS DRIVEN BY THE MISSION TO GIVE YOUNG CHILDREN A |
| | FOUNDATION FOR SUCCESS BY INCORPORATING BOOKS INTO PEDIATRIC CARE AND |
| | ENCOURAGING FAMILIES TO READ ALOUD TOGETHER. WHEN FAMILIES READ ALOUD |
| | TO THEIR YOUNG CHILDREN, THEY CAN GIVE THEM A BETTER START TO LIFE. THE |
| | PROGRAM BEGINS IN INFANCY AND CONTINUES THROUGH AGE FIVE, WITH A |
| | SPECIAL EMPHASIS ON CHILDREN GROWING UP IN LOW-INCOME COMMUNITIES. |
| | |
| | PEDIATRIC TEAMS WHO ARE INVOLVED IN THE ORGANIZATION SHARE BRAND-NEW, |
| | AGE AND LANGUAGE APPROPRIATE BOOKS AND LITERACY ADVICE WITH CHILDREN |
| 4b | (Code:) (Expenses \$ including grants of \$) (Revenue \$) |
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| 4c | (Code:) (Expenses \$ |
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| 4d | Other program services (Describe in Schedule O.) |
| | (Expenses \$ \text{including grants of \$} \text{) (Revenue \$} \text{)} |
| 4e | Total program service expenses ► 10,196,285. Form 990 (2018) |
| | Form 330 (2018 |

Part IV Checklist of Required Schedules

| | | | Yes | No |
|----------|--|--------------|-----|---------------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | Х | <u> </u> |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | ,, |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If</i> "Yes," <i>complete Schedule C, Part II</i> | 4 | Х | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | <u> </u> | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | Х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete Schedule D, Part III</i> | 8 | | х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | ٽ | | |
| J | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | X |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | ١Ů | | |
| | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | Х | |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | Х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | х |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | х |
| ۵ | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | | X |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | -110 | | |
| • | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | | х |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | <u> </u> | | |
| | Schedule D, Parts XI and XII | 12a | Х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | Х |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | Х |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | Х |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | X |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | x |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | ٠.ٽ | | - |
| | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | Х |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | X |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | 4.0 | | v |
| 40 | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | X |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | 19 | | x |
| 200 | complete Schedule G, Part III Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| 20a b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20a | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | 200 | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | Х | |
| | | _ | | |

Part IV | Checklist of Required Schedules (continued)

| | | | Yes | No |
|------|--|----------|------|-----|
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | 103 | 110 |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | Х |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | 00 | Х | |
| 24 a | Schedule J Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | 23 | - 25 | |
| ZTU | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No," go to line 25a | 24a | | Х |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | 25a | | x |
| h | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | Zoa | | |
| b | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | Х |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," | | | |
| | complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | v |
| 00 | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| a | instructions for applicable filing thresholds, conditions, and exceptions): A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | х | |
| | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | Х |
| | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | Х | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | ١ | | v |
| 20 | If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | 32 | | x |
| 33 | Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | 32 | | |
| • | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | Х |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | |
| | Part V, line 1 | 34 | | Х |
| | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | Х |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | 30 | | |
| 31 | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | <u> </u> | | |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | Х | |
| Pai | t V Statements Regarding Other IRS Filings and Tax Compliance | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | Ш |
| _ | 5. " | | Yes | No |
| | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 28 | | | |
| | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | | | |
| C | (gambling) winnings to prize winners? | 1c | Х | |
| | /O O/G F | | | |

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

| | | | | Yes | No |
|--------|--|------------------------------|------|-----|--------|
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | | |
| | filed for the calendar year ending with or within the year covered by this return | 2a 62 | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns | ns? | 2b | X | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions | 3) | | | |
| | | | 3a | Х | |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule 0 | O | 3b | Х | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other a | · · | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial a | account)? | 4a | | X |
| b | If "Yes," enter the name of the foreign country: ► | | | | |
| _ | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A | · · | | | 77 |
| | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | 5a | | X |
| | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa | | 5b | | |
| | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | | 5c | | |
| oa | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the procedure that were not tay deductible as charitable contributions? | | 60 | | x |
| h | any contributions that were not tax deductible as charitable contributions? If "Yes," did the organization include with every solicitation an express statement that such contribut | | 6a | | |
| D | | - | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | OD | | |
| , а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser | vices provided to the payor? | 7a | | х |
| | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | 7b | | |
| | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | | | | |
| | to file Form 8282? | | 7с | | Х |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit c | ontract? | 7e | | Х |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contr | act? | 7f | | X |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Fo | orm 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization | ation file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained | by the | | | |
| | sponsoring organization have excess business holdings at any time during the year? | | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | | |
| а | | | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | 40 | | | |
| a | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | |
| 11 | Section 501(c)(12) organizations. Enter: Gross income from members or shareholders | 110 | | | |
| | Gross income from other sources (Do not net amounts due or paid to other sources against | 11a | | | |
| | amounts due or received from them.) | 11b | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | | 12a | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | | 13a | | |
| | Note. See the instructions for additional information the organization must report on Schedule O. | | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | | |
| | organization is licensed to issue qualified health plans | 13b | | | |
| С | Enter the amount of reserves on hand | 13c | | | |
| 14a | · · · · · · · · · · · · · · · · · · · | | 14a | | X |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule | | 14b | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remune | | | | ,, |
| | excess parachute payment(s) during the year? | | 15 | | X |
| | If "Yes," see instructions and file Form 4720, Schedule N. | | | | v |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investmen | t income? | 16 | | X |
| | If "Yes," complete Form 4720, Schedule O. | | Гани | 990 | (0010) |

Form **990** (2018)

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| | Check if Schedule O contains a response or note to any line in this Part VI | | | | X |
|------------|---|--------------------------|---------------|-------|--------|
| Sec | tion A. Governing Body and Management | | | | |
| | | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | 1a | 17 | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent | 1b | 16 | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship | o with any other | | | |
| | officer, director, trustee, or key employee? | | 2 | | Х |
| 3 | Did the organization delegate control over management duties customarily performed by or under the | | | | |
| Ū | of officers, directors, or trustees, or key employees to a management company or other person? | | 3 | | Х |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 9 | | | | X |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's ass | | | | X |
| 6 | Did the organization have members or stockholders? | | | | X |
| | Did the organization have members, stockholders, or other persons who had the power to elect or ap | | ├ • | | |
| <i>1</i> a | | | 70 | | х |
| | more members of the governing body? | | 7a | | - 22 |
| D | Are any governance decisions of the organization reserved to (or subject to approval by) members, s | | | | x |
| _ | persons other than the governing body? | | 7b | | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year | | | х | |
| | The governing body? | | 8a | X | |
| b | Each committee with authority to act on behalf of the governing body? | | 8b | +^ | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be rea | | | | 3.7 |
| | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | | 9 | | X |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Re | evenue Code.) | | _ | |
| | | | _ | Yes | No |
| | Did the organization have local chapters, branches, or affiliates? | | 10a | X | |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such ch | napters, affiliates, | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | | 10b | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing bod | y before filing the forn | 1? 11a | Х | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | | |
| 12a | • | | | | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise | to conflicts? | 12b | X | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "You | es," describe | | | |
| | in Schedule O how this was done | | 12c | | |
| 13 | Did the organization have a written whistleblower policy? | | 13 | X | |
| 14 | Did the organization have a written document retention and destruction policy? | | 14 | X | |
| 15 | Did the process for determining compensation of the following persons include a review and approva | al by independent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | | |
| а | The organization's CEO, Executive Director, or top management official | | 15a | Х | |
| | Other officers or key employees of the organization | | | Х | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arranger | nent with a | | | |
| | taxable entity during the year? | | 16a | | Х |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate | | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organ | nization's | | | |
| | exempt status with respect to such arrangements? | | 16b | | |
| Sec | tion C. Disclosure | | | • | • |
| 17 | List the states with which a copy of this Form 990 is required to be filed AL , AR, CO, CT, F | L,GA,IL,KS, | KY,MZ | A, MD | ,MI |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, an | | | | |
| | for public inspection. Indicate how you made these available. Check all that apply. | , | . ,, , =-". | ., | |
| | | in Schedule O) | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, con | | and fina | ncial | |
| .5 | statements available to the public during the tax year. | or or interest policy | , and inia | ·oiai | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's bo | oks and records | | | |
| 20 | WENDY HART - 617-455-0600 | | | | |
| | 89 SOUTH STREET, NO. 201, BOSTON, MA 02111 | | | | |
| | SEE SCHEDILE O FOR FILL LIST OF STATES | | For | ກ ໑໑ຐ | (2010) |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) Name and Title | (B) Average hours per | box | not c | Position not check more than one unless person is both an er and a director/trustee) | | | | (D) Reportable compensation | (E) Reportable compensation | (F) Estimated amount of |
|----------------------------|--|-----------------|-----------------------|--|--|---------------------------------|--|--|--|--|
| | week (list any hours for related organizations below line) | tee or director | Institutional trustee | Officer | | Highest compensated employee | | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | other compensation from the organization and related organizations |
| (1) ROBERT NEEDLMAN | 3.00 | | | | | | | 0. | 0. | 0 |
| DIRECTOR | 3.00 | Х | | | | | | 0. | 0. | 0. |
| (2) CURTIS GRAY VICE CHAIR | 3.00 | X | | х | | | | 0. | 0. | 0. |
| (3) LISA LEBOVITZ | 3.00 | ^ | | Δ | | | | 0. | 0. | 0. |
| DIRECTOR | 3.00 | X | | | | | | 0. | 0. | 0. |
| (4) PERRI KLASS | 3.00 | ^ | | | | | | 0. | 0. | 0. |
| DIRECTOR | 3.00 | X | | | | | | 0. | 0. | 0. |
| (5) JEREMY HASTINGS | 3.00 | | | | | | | 0. | 0. | <u></u> |
| DIRECTOR | 3.00 | X | | | | | | 0. | 0. | 0. |
| (6) THOMAS DEWITT | 3.00 | | | | | | | 0. | • | • |
| CHAIR | 3.00 | x | | х | | | | 0. | 0. | 0. |
| (7) BENITA SOMERFIELD | 3.00 | | | | | | | • | • | |
| DIRECTOR | | x | | | | | | 0. | 0. | 0. |
| (8) DIPESH NAVSARIA | 3.00 | | | | | | | - | | - |
| DIRECTOR | | х | | | | | | 0. | 0. | 0. |
| (9) SUSAN HILDRETH | 3.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (10) BRIAN GALLAGHER | 40.00 | | | | | | | | | |
| CEO/PRESIDENT/CLERK | | Х | | Х | | | | 186,190. | 0. | 29,124. |
| (11) CLAUDIA ARISTY | 3.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (12) EVAN KEYSER | 3.00 | | | | | | | | | |
| TREASURER | | Х | | Х | | | | 0. | 0. | 0. |
| (13) KYU RHEE | 3.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (14) ROBBIE HARRIS | 3.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (15) JESSIE LYONS | 3.00 | | | | | | | | | |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (16) TERRI MCFADDEN | 3.00 | | | | | | | | | _ |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0. |
| (17) LEORA MOGILNER | 3.00 | | | | | | | | _ | _ |
| DIRECTOR | | Х | | | | | | 0. | 0. | 0 . Form 990 (2018) |

832007 12-31-18

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| Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) | | | | | | | | | | | | | |
|---|--|--|-----------------------|---------|--------------|------------------------------|--------|--|--------------------------------------|--------------|----------------------------|---|----------------|
| (A) | (B) | (C) | | | | (D) | (E) | | | (F) | | | |
| Name and title | Average hours per week | (do not check r box, unless per officer and a di | | | rson | than is bot | h an | Reportable compensation from | Reportable compensation from related | | am | timate lount other | |
| | (list any hours for related organizations below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099-MISC) | organizations (W-2/1099-MIS | 3 | comp fro orga and | oensa om the anizati d relate nizatie | e ion ed |
| (18) TODD NICOLET | 3.00 | | | | | | | _ | | 0. | | | Λ |
| DIRECTOR | 40.00 | Х | | | | | | 0. | | <u> </u> | | | 0. |
| (19) AMY ERICKSON REGIONAL EXECUTIVE DIRECTOR | 40.00 | | | | | x | | 133,673. | | 0. | 3. | 1,7 | a a |
| (20) CALLEE BOULWARE | 40.00 | | | | | ^ | | 133,073. | | " | <u> </u> | L , / | 99. |
| REGIONAL EXECUTIVE DIRECTOR | 40.00 | | | | | X | | 155,011. | | 0. | 3: | 1,2 | 66. |
| (21) DIANE MALCOLMSON | 40.00 | | | | | | | | | | | | |
| CHIEF DEVELOPMENT OFFICER | | | | | | Х | | 175,745. | | 0. | 22 | 2,2 | <u>34.</u> |
| (22) ERIN HENRY CHIEF DEVELOPMENT OFFICER | 40.00 | | | | | x | | 119,231. | | 0. | | 9 | 28. |
| (23) JESSICA MORTENSEN | 40.00 | | | | | 125 | | 113,231. | | | | | 20. |
| REGIONAL EXECUTIVE DIRECTOR | 40.00 | | | | | х | | 126,553. | | 0. | 14 | 4,1 | 84. |
| | | | | | | | | | | | | | |
| | | | | | | | | 006 402 | | | 100 | <u> </u> | 2 - |
| 1b Sub-total | | | | | | | | 896,403. | | 0. | 12 | 9,5 | _ |
| c Total from continuation sheets to Part V d Total (add lines 1b and 1c) | | | | | | | | 896,403. | | 0. | 120 | 9,5 | 0. 35. |
| Total number of individuals (including but r | | | | | | | no re | • | I 0,000 of reportable | • • | | ,,, | |
| compensation from the organization | | | | | | | | | | | | | 9 |
| | | | | | | | | | | | | Yes | No |
| 3 Did the organization list any former officer, | | | e, ke | y er | nplc | yee | or h | nighest compensated e | mployee on | | | | v |
| line 1a? If "Yes," complete Schedule J for s | | | | | | | | | | | 3 | | X |
| 4 For any individual listed on line 1a, is the su and related organizations greater than \$15 | | | - | | | | | · · · · · · · · · · · · · · · · · · · | - | | 4 | х | |
| 5 Did any person listed on line 1a receive or | | | | | | | | | | ····· | | | |
| • • | , | | | | | | | | 5 | | Х | | |
| Section B. Independent Contractors | | | | | | | | | | | | | |
| 1 Complete this table for your five highest co | mpensated in | depe | ende | ent c | ont | racto | ors th | hat received more than | \$100,000 of com | pensa | ation f | rom | |
| the organization. Report compensation for | the calendar y | ear | endi | ng v | vith | or w | ithin | the organization's tax | year. | | | | |
| (A) (B) | | | | | | | | | | (C | ;) | | |

| the organization. Heport compensation for the calcinati year chaing with or within the organization stax year. | | | | | | | |
|--|---------------------------------|--------------|--|--|--|--|--|
| (A) | (B) | (C) | | | | | |
| Name and business address | Description of services | Compensation | | | | | |
| E-CRATCHIT | FINANCIAL, ACCT AND | | | | | | |
| 2 SHARP STREET , HINGHAM , MA 02043 | AUDIT PREP | 159,749. | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| 2 Total number of independent contractors (including but not limited to those liste | d above) who received more than | | | | | | |

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\$100,000 of compensation from the organization

| Pa | rt V | 1111 | | | nanca | or note to any lin | o in this Bort VIII | | | |
|--|------|--------|--|--------------|--------|--------------------|---------------------|--|---|--|
| | | | Check if Schedule O cont | iairis a res | porise | or note to any lin | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | Revenue excluded from tax under sections 512 - 514 |
| nts nts | 1 : | a | Federated campaigns | | 1a | | | | | |
| ar our | | | Membership dues | | 1b | | | | | |
| s, C Am | | | Fundraising events | | 1c | | | | | |
| Sift lar, | | | Related organizations | | 1d | | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | | | Government grants (contribut | Г | 1e | 2,884,005. | | | | |
| tion S | 1 | f | All other contributions, gifts, gran | its, and | | | | | | |
| the | | | similar amounts not included abo | | 1f | 8,671,207. | | | | |
| d di | 9 | g | Noncash contributions included in lines | | | 2,695,953. | | | | |
| a Co | | _ | Total. Add lines 1a-1f | | | > | 11,555,212. | | | |
| | 2 : | | | | | Business Code | | | | |
| Program Service Revenue | - | b | | | | | | | | |
| S c | (| С | | | | | | | | |
| ran Sev | (| d | | | | | | | | |
| rog F | (| е | | | | | | | | |
| ā | 1 | f | All other program service reve | enue | | | | | | |
| | | g | Total. Add lines 2a-2f | | | | | | | |
| | 3 | | Investment income (including | | | · . | | | | |
| | | | other similar amounts) | | | | 15,756. | | | 15,756. |
| | 4 | | Income from investment of ta | | | · · · | | | | |
| | 5 | | Royalties | | | | | | | |
| | | | | (i) Re | eal | (ii) Personal | | | | |
| | | | Gross rents | | | | | | | |
| | | | Less: rental expenses | | | | | | | |
| | | | Rental income or (loss) | | | | | | | |
| | | | Net rental income or (loss) | | | | | | | |
| | 7 8 | а | Gross amount from sales of | (i) Secu | rities | (ii) Other | | | | |
| | | | assets other than inventory | | | | | | | |
| | | b | Less: cost or other basis | | | | | | | |
| | | | and sales expenses | | | | | | | |
| | | | Gain or (loss) | | | | | | | |
| e | | | Net gain or (loss)Gross income from fundraisin | g events (| not | ▶ | | | | |
| Other Revenue | | | including \$ | | | | | | | |
| Re | | | contributions reported on line | , | | | | | | |
| ē | | | Part IV, line 18 | | | | | | | |
| ₽ | | | Less: direct expenses | | | | | | | |
| | | | Net income or (loss) from fund | | | > | | | | |
| | 9 ; | а | Gross income from gaming ac | | | | | | | |
| | | | Part IV, line 19 | | | | | | | |
| | | | Less: direct expenses | | | | | | | |
| | | | Net income or (loss) from gam | | ies . | | | | | |
| | 10 8 | а | Gross sales of inventory, less | | | | | | | |
| | | _ | and allowances | | | | | | | |
| | | | Less: cost of goods sold | | | | | | | |
| | | С | Net income or (loss) from sale | | tory . | | | | | |
| | | _ | Miscellaneous Revenu | ie | | Business Code | | | | |
| | 11 : | | | | | | | | | |
| | | b | | | | | | | | |
| | | ۲ C | All other revenue | | | 900099 | 6,507. | 6,507. | | |
| | | | All other revenue | | | | 6,507. | , | | |
| | 12 | æ | Total. Add lines 11a-11d Total revenue. See instructions | | | | 11,577,475. | 6,507. | 0. | 15,756. |
| | 14 | | i otali lovoliao. Occ ilibili ucilollo | | | | ,5,,,±,5. | 5,507. | ٠. | 15,750. |

Part IX Statement of Functional Expenses

| Sect | Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). | | | | | | | | | | |
|-----------------|---|-----------------------|---|-------------------------------------|---------------------------------------|--|--|--|--|--|--|
| | Check if Schedule O contains a response or note to any line in this Part IX | | | | | | | | | | |
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses | | | | | | |
| 1 | Grants and other assistance to domestic organizations | | | | | | | | | | |
| | and domestic governments. See Part IV, line 21 | 5,107,246. | 5,107,246. | | | | | | | | |
| 2 | Grants and other assistance to domestic | | | | | | | | | | |
| | individuals. See Part IV, line 22 | | | | | | | | | | |
| 3 | Grants and other assistance to foreign | | | | | | | | | | |
| | organizations, foreign governments, and foreign | 0 654 | 0 654 | | | | | | | | |
| | individuals. See Part IV, lines 15 and 16 | 8,651. | 8,651. | | | | | | | | |
| 4 | Benefits paid to or for members | | | | | | | | | | |
| 5 | Compensation of current officers, directors, | 000 540 | E0 055 | 100 405 | 25 222 | | | | | | |
| | trustees, and key employees | 233,518. | 70,055. | 128,435. | 35,028. | | | | | | |
| 6 | Compensation not included above, to disqualified | | | | | | | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | | | | | | | |
| _ | persons described in section 4958(c)(3)(B) | 2 727 062 | 2 645 242 | 205 002 | 006 010 | | | | | | |
| 7 | Other salaries and wages | 3,737,863. | 2,645,243. | 285,802. | 806,818. | | | | | | |
| 8 | Pension plan accruals and contributions (include | | | | | | | | | | |
| _ | section 401(k) and 403(b) employer contributions) | 605,063. | 476,346. | 36,010. | 92,707. | | | | | | |
| 9 | Other employee benefits | 300,577. | 227,071. | 27,515. | 45,991. | | | | | | |
| 10 | Payroll taxes | 300,377. | 221,011• | 27,313. | 43,331. | | | | | | |
| 11 | Fees for services (non-employees): | | | | | | | | | | |
| | Management | 850. | | 850. | | | | | | | |
| b | Legal | 23,397. | | 23,397. | | | | | | | |
| 4 | Accounting Lobbying | 23,331. | | 23,337. | | | | | | | |
| u | Professional fundraising services. See Part IV, line 17 | | | | | | | | | | |
| f | Investment management fees | | | | | | | | | | |
| g g | Other. (If line 11g amount exceeds 10% of line 25, | | | | | | | | | | |
| 9 | column (A) amount, list line 11g expenses on Sch 0.) | 1,311,394. | 711,345. | 414,881. | 185,168. | | | | | | |
| 12 | Advertising and promotion | 76,095. | 13,359. | 200. | 62,536. | | | | | | |
| 13 | Office expenses | 420,252. | 130,092. | 170,553. | 119,607. | | | | | | |
| 14 | Information technology | | | | | | | | | | |
| 15 | Royalties | | | | | | | | | | |
| 16 | Occupancy | 101,133. | 50,567. | 25,283. | 25,283. | | | | | | |
| 17 | Travel | | | | | | | | | | |
| 18 | Payments of travel or entertainment expenses | | | | | | | | | | |
| | for any federal, state, or local public officials | | | | | | | | | | |
| 19 | Conferences, conventions, and meetings | 400,363. | 319,886. | 24,873. | 55,604. | | | | | | |
| 20 | Interest | | | | | | | | | | |
| 21 | Payments to affiliates | 24 == : | | 24 == : | | | | | | | |
| 22 | Depreciation, depletion, and amortization | 31,574. | | 31,574. | | | | | | | |
| 23 | Insurance | | | | | | | | | | |
| 24 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) | | | | | | | | | | |
| | amount, list line 24e expenses on Schedule 0.) | 107 400 | 107 400 | | | | | | | | |
| a | COALITIONS RESEARCH AND EVALUATION | 187,402. 185,947. | 187,402. 185,947. | | | | | | | | |
| b | LITERACY MATERIALS | 63,075. | 63,075. | | | | | | | | |
| C | TITELY CI MATELIANS | 03,073. | 03,013. | | | | | | | | |
| d | All other expenses | | | | | | | | | | |
| | All other expenses | 12,794,400. | 10,196,285. | 1,169,373. | 1,428,742. | | | | | | |
| <u>25</u> 26 | Joint costs. Complete this line only if the organization | 10,104,400° | 10,150,205 | 1,100,0100 | 1,200,120. | | | | | | |
| 20 | reported in column (B) joint costs from a combined | | | | | | | | | | |
| | educational campaign and fundraising solicitation. | | | | | | | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | | | | | | | |
| | 11 IUIIUWIIII 30F 98-2 (A30 938-720) | | | | F 000 (004.0) | | | | | | |

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| Part X | Balance Sheet | | | | | |
|--|--|------------|------------------------|---------------------------------|-----|---------------------------|
| | Check if Schedule O contains a response or not | te to any | line in this Part X | | | |
| | | | | (A) Beginning of year | | (B) End of year |
| 1 | Cash - non-interest-bearing | | | 3,718,565. | 1 | 2,433,522. |
| 2 | Savings and temporary cash investments | | | 839,924. | 2 | 852,565 |
| 3 | Pledges and grants receivable, net | | | 2,584,130. | 3 | 2,392,500 |
| 4 | Accounts receivable, net | | | 2,985. | 4 | 48,333 |
| 5 | Loans and other receivables from current and for | | | | | |
| | trustees, key employees, and highest compens | ated emi | olovees. Complete | | | |
| | Part II of Schedule L | | | | 5 | |
| 6 | Loans and other receivables from other disquali | | | | | |
| | section 4958(f)(1)), persons described in section | • | , | | | |
| | employers and sponsoring organizations of sec | | _ | | | |
| တ္ | employees' beneficiary organizations (see instr). | | | | 6 | |
| Assets | Notes and loans receivable, net | | _ | | 7 | |
| 8 ک | Inventories for sale or use | | | | 8 | |
| 9 | Prepaid expenses and deferred charges | | | 13,085. | 9 | 148,321 |
| 10a | Land, buildings, and equipment: cost or other | | | | | |
| | basis. Complete Part VI of Schedule D | 10a | 438,208. | | | |
| b | | | 77,398. | 247,711. | 10c | 360,810 |
| 11 | Investments - publicly traded securities | | | | 11 | |
| 12 | Investments - other securities. See Part IV, line | | | | 12 | |
| 13 | Investments - program-related. See Part IV, line | | | | 13 | |
| 14 | Intangible assets | | | | 14 | |
| 15 | Other assets. See Part IV, line 11 | | | 111,477. | 15 | 111,477 |
| 16 | Total assets. Add lines 1 through 15 (must equ | | | 7,517,877. | 16 | 6,347,528 |
| 17 | Accounts payable and accrued expenses | | | 515,629. | 17 | 566,726 |
| 18 | Grants payable | | | 23,096. | 18 | 18,575 |
| 19 | Deferred revenue | | | | 19 | |
| 20 | Tax-exempt bond liabilities | | | | 20 | |
| 21 | Escrow or custodial account liability. Complete | | | | 21 | |
| ဖ္မ 22 | Loans and other payables to current and forme | r officers | , directors, trustees, | | | |
| ≝ | key employees, highest compensated employee | es, and c | disqualified persons. | | | |
| Liabilities 22 | Complete Part II of Schedule L | | | | 22 | |
| - 23 | Secured mortgages and notes payable to unrela | | | | 23 | |
| 24 | Unsecured notes and loans payable to unrelate | d third p | arties | | 24 | |
| 25 | Other liabilities (including federal income tax, pa | yables t | o related third | | | |
| | parties, and other liabilities not included on lines | s 17-24). | Complete Part X of | | | |
| | Schedule D | | | | 25 | |
| 26 | Total liabilities. Add lines 17 through 25 | | | 538,725. | 26 | 585,301 |
| | Organizations that follow SFAS 117 (ASC 958 | | here Land | | | |
| Se | complete lines 27 through 29, and lines 33 ar | | | 0 666 051 | | 0 001 100 |
| E 27 | Unrestricted net assets | | | 2,666,851. | 27 | 2,281,180 |
| 평 28 B | Temporarily restricted net assets | | | 4,200,824. | 28 | 3,481,047 |
| 면 29 | | | | 111,477. | 29 | 0 |
| ₽ | Organizations that do not follow SFAS 117 (A | SC 958) | , check here | | | |
| Ď | and complete lines 30 through 34. | | | | | |
| 8 30 | Capital stock or trust principal, or current funds | | | | 30 | <u> </u> |
| Net Assets or Fund Balances 27 28 29 30 31 32 32 32 33 34 35 35 35 35 35 35 35 35 35 35 35 35 35 | Paid-in or capital surplus, or land, building, or ed | | | | 31 | <u> </u> |
| 호 32 | Retained earnings, endowment, accumulated in | | | C 070 1F0 | 32 | F 760 000 |
| 33 | Total net assets or fund balances | | | 6,979,152. | 33 | 5,762,227 |
| 34 | Total liabilities and net assets/fund balances | | | 7,517,877. | 34 | 6,347,528 |

Form **990** (2018)

| Ра | rt XI Reconciliation of Net Assets | | | | | |
|----|---|----------|---------|-------------|-------|--------|
| | Check if Schedule O contains a response or note to any line in this Part XI | <u></u> | <u></u> | <u></u> | | |
| | | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 11, | <u>57</u> | 7,4 | 75. |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 12, | | | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | -1, | | | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 6, | <u>97</u> 9 | 9,1 | 52. |
| 5 | Net unrealized gains (losses) on investments | 5 | | | | |
| 6 | Donated services and use of facilities | 6 | | | | |
| 7 | Investment expenses | 7 | | | | |
| 8 | Prior period adjustments | 8 | | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | | 0. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | | |
| | column (B)) | 10 | 5, | 762 | 2,2 | 27. |
| Pa | rt XII Financial Statements and Reporting | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | <u></u> | | | Ш |
| | | | _ | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | d on a | | | | |
| | separate basis, consolidated basis, or both: | | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | L | 2b | X | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separat | e basis, | | | | |
| | consolidated basis, or both: | | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | e audit, | | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | L | 2c | Х | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sch | edule O. | | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sir | ngle Aud | lit | | | |
| | Act and OMB Circular A-133? | | L | 3а | | X |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required | ired aud | it | | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | | 3b | | |
| | | | F | orm | 990 (| (2018) |

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number Name of the organization REACH OUT AND READ. INC. 04 - 3481253Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. ☐ Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other in your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

Total

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | ction A. Public Support | | | | | | | |
|------|--|--------------------|-----------------------|------------------------|---------------------|---------------|-------------|--|
| | ndar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total | |
| | Gifts, grants, contributions, and | , | , , | () | () | , | | |
| | membership fees received. (Do not | | | | | | | |
| | include any "unusual grants.") | 11,969,889. | 11,909,756. | 12,413,692. | 14,661,823. | 11,555,212. | 62,510,372. | |
| 2 | Tax revenues levied for the organ- | | | | | | | |
| | ization's benefit and either paid to | | | | | | | |
| | or expended on its behalf | | | | | | | |
| 3 | The value of services or facilities | | | | | | | |
| | furnished by a governmental unit to | | | | | | | |
| | the organization without charge | | | | | | | |
| 4 | Total. Add lines 1 through 3 | 11,969,889. | 11,909,756. | 12,413,692. | 14,661,823. | 11,555,212. | 62,510,372. | |
| | The portion of total contributions | | | | | | | |
| | by each person (other than a | | | | | | | |
| | governmental unit or publicly | | | | | | | |
| | supported organization) included | | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | | |
| | amount shown on line 11, | | | | | | | |
| | column (f) | | | | | | 16,364,939. | |
| _6 | Public support. Subtract line 5 from line 4. | | | | | | 46,145,433. | |
| Sec | ction B. Total Support | | | | | | | |
| Cale | ndar year (or fiscal year beginning in) ► | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total | |
| 7 | Amounts from line 4 | 11,969,889. | 11,909,756. | 12,413,692. | 14,661,823. | 11,555,212. | 62,510,372. | |
| 8 | Gross income from interest, | | | | | | | |
| | dividends, payments received on | | | | | | | |
| | securities loans, rents, royalties, | | | | | | | |
| | and income from similar sources | 384. | 1,274. | 1,950. | 4,650. | 15,756. | 24,014. | |
| 9 | Net income from unrelated business | | | | | | | |
| | activities, whether or not the | | | | | | | |
| | business is regularly carried on | | | | | | | |
| 10 | Other income. Do not include gain | | | | | | | |
| | or loss from the sale of capital | | | | | | | |
| | assets (Explain in Part VI.) | 956. | 8,713. | 2,348. | | 6,507. | 18,524. | |
| 11 | Total support. Add lines 7 through 10 | | | | | | 62,552,910. | |
| 12 | Gross receipts from related activities, | | | | | 12 | | |
| 13 | First five years. If the Form 990 is for | - | s first, second, thir | d, fourth, or fifth ta | x year as a section | n 501(c)(3) | . \Box | |
| 804 | organization, check this box and store ction C. Computation of Publ | | roontago | | | | <u></u> | |
| | · · · · · · · · · · · · · · · · · · · | | | . (0) | | 44 | 73.77 % | |
| | Public support percentage for 2018 (| | | | | 14 | 70.07 % | |
| | Public support percentage from 2017 | | | | · · | | ,,, | |
| Ioa | 33 1/3% support test - 2018. If the c | • | | • | | • | | |
| h | stop here. The organization qualifies33 1/3% support test - 2017. If the organization | | | | | | | |
| , L | | • | | • | | • | | |
| 179 | and stop here. The organization qualifies as a publicly supported organization | | | | | | | |
| 17 a | | • | | | | | • | |
| | and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization | | | | | | | |
| h | b 10% -facts-and-circumstances test. The organization qualifies as a publicly supported organization b 10% -facts-and-circumstances test - 2017. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or | | | | | | | |
| N | more, and if the organization meets the | _ | | | | | .570 01 | |
| | organization meets the "facts-and-circ | | | | | | | |
| 18 | Private foundation. If the organization | | | | | | | |
| | ato roundation in the organization | did flot dilicon d | 20/ 011 1110 10, 100 | م, ،نی, ۱، ۵, ۱، ۱/۱ | , chook this box a | 5555640660113 | · | |

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se | ction A. Public Support | | | | | | |
|-----------|---|-------------------------|-----------------------|-----------------------|---------------------|---------------------|-------------|
| Cale | endar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | | | | | | |
| 2 | Gross receipts from admissions, | | | | | | |
| | merchandise sold or services per- | | | | | | |
| | formed, or facilities furnished in | | | | | | |
| | any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that | | | | | | |
| _ | are not an unrelated trade or bus- | | | | | | |
| | iness under section 513 | | | | | | |
| 4 | Tax revenues levied for the organ- | | | | | | |
| • | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| J | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| | | | | | | | |
| / 6 | Amounts included on lines 1, 2, and | | | | | | |
| , | 3 received from disqualified persons Amounts included on lines 2 and 3 received | | | | | | _ |
| • | from other than disqualified persons that | | | | | | |
| | exceed the greater of \$5,000 or 1% of the | | | | | | |
| | amount on line 13 for the year | | | | | | |
| | Add lines 7a and 7b | | | | | | _ |
| | Public support. (Subtract line 7c from line 6.) | | | | | | |
| | ction B. Total Support | | 1 | | | | <u> </u> |
| | endar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| | Amounts from line 6 | | | | | | |
| 108 | Gross income from interest, dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | | | |
| | and income from similar sources | | | | | | |
| t | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from businesses | | | | | | |
| | acquired after June 30, 1975 | | | | | | |
| | Add lines 10a and 10b | | | | | | |
| 11 | Net income from unrelated business activities not included in line 10b, | | | | | | |
| | whether or not the business is | | | | | | |
| | regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital | | | | | | |
| | assets (Explain in Part VI.) | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, and 12.) | | | | | | |
| 14 | First five years. If the Form 990 is for | the organization's | s first, second, thir | d, fourth, or fifth t | ax year as a sectio | on 501(c)(3) organi | zation, |
| | check this box and stop here | <u></u> | | | | | <u></u> ▶□ |
| <u>Se</u> | ction C. Computation of Publ | ic Support Pe | rcentage | | | | |
| 15 | Public support percentage for 2018 (| ine 8, column (f), o | divided by line 13, | column (f)) | | 15 | % |
| 16 | Public support percentage from 2017 | Schedule A, Part | : III, line 15 | | | 16 | % |
| Se | ction D. Computation of Inves | stment Incom | e Percentage | | | | |
| 17 | Investment income percentage for 20 | 18 (line 10c, colur | mn (f), divided by li | ne 13, column (f)) | | 17 | % |
| 18 | Investment income percentage from | 2017 Schedule A, | Part III, line 17 | | | 18 | % |
| | 33 1/3% support tests - 2018. If the | | | | | 33 1/3%, and line | 17 is not |
| | more than 33 1/3%, check this box a | | | | | | > |
| ŀ | 33 1/3% support tests - 2017. If the | | | | | | and |
| | line 18 is not more than 33 1/3%, che | | | | | | |
| 20 | Private foundation. If the organization | | | | | | |

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b** Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer 10b below.*
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | Yes | No |
|-----|-----|----|
| | | |
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| 10a | | |
| 40. | | |
| 10b | | |

| Par | t IV | Supporting Organizations (continued) | | | |
|-----|---------|--|-----------|-----|----|
| | | | | Yes | No |
| 11 | Has th | ne organization accepted a gift or contribution from any of the following persons? | | | |
| а | A pers | son who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below | , the governing body of a supported organization? | 11a | | |
| b | A fam | ily member of a person described in (a) above? | 11b | | |
| | | controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| Sec | tion E | 3. Type I Supporting Organizations | | | |
| | | | | Yes | No |
| 1 | | e directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | - | rly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | - | ar? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | | olled the organization's activities. If the organization had more than one supported organization, | | | |
| | | be how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | | zations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | | e organization operate for the benefit of any supported organization other than the supported | | | |
| | • | ization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | | I how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| _ | | vised, or controlled the supporting organization. | 2 | | |
| Sec | tion (| C. Type II Supporting Organizations | | | |
| | | | | Yes | No |
| 1 | | a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | | stees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | | nagement of the supporting organization was vested in the same persons that controlled or managed | | | |
| 800 | | pported organization(s). | 1 | | |
| Sec | LIOII L | D. All Type III Supporting Organizations | | Yes | Na |
| 1 | Did th | e organization provide to each of its supported organizations, by the last day of the fifth month of the | | res | No |
| • | | ization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | - | ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | | ization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | - | any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | - | | |
| 2 | | ization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | | ganization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | | uson of the relationship described in (2), did the organization's supported organizations have a | | | |
| 3 | - | cant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | - | e or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | | rted organizations played in this regard. | 3 | | |
| Sec | | Type III Functionally Integrated Supporting Organizations | | | |
| 1 | | the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions) | | | |
| а | | The organization satisfied the Activities Test. Complete line 2 below. | | | |
| b | | The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| С | | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see inst | tructions | s). | |
| 2 | Activit | ies Test. Answer (a) and (b) below. | | Yes | No |
| а | Did su | obstantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the su | pported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those | supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how th | ne organization was responsive to those supported organizations, and how the organization determined | | | |
| | that th | nese activities constituted substantially all of its activities. | 2a | | |
| b | Did th | e activities described in (a) constitute activities that, but for the organization's involvement, one or more | | | |
| | of the | organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasor | ns for the organization's position that its supported organization(s) would have engaged in these | | | |
| | activit | ies but for the organization's involvement. | 2b | | |
| 3 | | t of Supported Organizations. Answer (a) and (b) below. | | | |
| а | Did th | e organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | truste | es of each of the supported organizations? Provide details in Part VI. | За | | |
| b | Did th | e organization exercise a substantial degree of direction over the policies, programs, and activities of each | | | |
| | of its | supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | |

| Pa | rt V Type III Non-Functionally Integrated 509(a)(3) Supportin | g Orga | anizations | |
|------|---|-----------|------------------------------|--------------------------------|
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifying | g trust o | n Nov. 20, 1970 (explain in | Part VI.) See instructions. A |
| | other Type III non-functionally integrated supporting organizations must co | mplete \$ | Sections A through E. | |
| Sect | ion A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3 | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | |
| | collection of gross income or for management, conservation, or | | | |
| | maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Sect | ion B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | |
| | instructions for short tax year or assets held for part of year): | | | |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| С | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other | | | |
| | factors (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 | Subtract line 2 from line 1d | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| | see instructions) | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by .035 | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Sect | ion C - Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 | Enter 85% of line 1 | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3 | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| | emergency temporary reduction (see instructions) | 6 | | |
| 7 | Check here if the current year is the organization's first as a non-functional | y integra | ated Type III supporting org | ganization (see |
| | instructions). | | | |

Schedule A (Form 990 or 990-EZ) 2018

| Par | LV | Type III Non-Functionally Integrated 509 | (a)(3) Supporting Orga | anizations _(continued) | |
|----------|---------|---|-------------------------------|--|---|
| Secti | on D - | Distributions | | | Current Year |
| 1 | Amou | nts paid to supported organizations to accomplish exe | mpt purposes | | |
| 2 | Amou | nts paid to perform activity that directly furthers exemp | ot purposes of supported | | |
| | organ | izations, in excess of income from activity | | | |
| 3 | Admir | nistrative expenses paid to accomplish exempt purpose | es of supported organization | s | |
| 4 | Amou | nts paid to acquire exempt-use assets | | | |
| 5 | Qualif | ied set-aside amounts (prior IRS approval required) | | | |
| 6 | Other | distributions (describe in Part VI). See instructions. | | | |
| 7 | Total | annual distributions. Add lines 1 through 6. | | | |
| 8 | Distrib | outions to attentive supported organizations to which the | ne organization is responsive | 9 | |
| | (provi | de details in Part VI). See instructions. | | | |
| 9 | Distrib | outable amount for 2018 from Section C, line 6 | | | |
| 10 | Line 8 | amount divided by line 9 amount | | | |
| Secti | on E - | Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2018 | (iii) Distributable Amount for 2018 |
| 1 | Distrib | outable amount for 2018 from Section C, line 6 | | | |
| 2 | Under | distributions, if any, for years prior to 2018 (reason- | | | |
| | able c | ause required- explain in Part VI). See instructions. | | | |
| 3 | Exces | s distributions carryover, if any, to 2018 | | | |
| а | From | 2013 | | | |
| b | From | 2014 | | | |
| С | From | 2015 | | | |
| d | From | 2016 | | | |
| е | From | 2017 | | | |
| f | Total | of lines 3a through e | | | |
| | | ed to underdistributions of prior years | | | |
| h | Applie | ed to 2018 distributable amount | | | |
| <u>i</u> | | over from 2013 not applied (see instructions) | | | |
| j | Rema | inder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | | outions for 2018 from Section D, | | | |
| | line 7: | · | | | |
| | | ed to underdistributions of prior years | | | |
| | | ed to 2018 distributable amount | | | |
| | | inder. Subtract lines 4a and 4b from 4. | | | |
| 5 | | ining underdistributions for years prior to 2018, if | | | |
| | , | Subtract lines 3g and 4a from line 2. For result greater | | | |
| | | tero, explain in Part VI. See instructions. | | | |
| 6 | | ining underdistributions for 2018. Subtract lines 3h | | | |
| | | b from line 1. For result greater than zero, explain in | | | |
| _ | | /I. See instructions. | | | |
| 7 | | ss distributions carryover to 2019. Add lines 3j | | | |
| • | and 4 | | | | |
| 8 | | down of line 7: | | | |
| | | s from 2014 | | | |
| | | s from 2015 | | | |
| | | s from 2016 | | | |
| | | s from 2017 | | | |
| <u>e</u> | ⊏xces | s from 2018 | | | |

Schedule A (Form 990 or 990-EZ) 2018

| Part VI | Supplemental Information Deside the evaluations required by Dart II, line 10: Dart II, line 17: or 17h; Dart III, line 10: |
|----------|---|
| i dit vi | Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; |
| | Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, |
| | line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, |
| | Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. |
| | (See instructions.) |
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Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

Employer identification number

REACH OUT AND READ, INC. 04-3481253 Organization type (check one): Filers of: Section: X = 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. General Rule For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year ______ 🕨 \$ _ Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF),

but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization Employer identification number

REACH OUT AND READ, INC.

04 - 3481253

| Part I | Contributors (see instructions). Use duplicate copies of Part I if additional | I space is needed. | |
|------------|---|----------------------------|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 1 | | \$ <u>413,105.</u> | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 2 | | \$ <u>267,250.</u> | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 3 | | \$ 1,000,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 4 | Name, audiess, and Zir + 4 | \$ 300,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 5 | | \$ <u>275,725.</u> | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 6 | | \$ 255,212. | Person X Payroll X Noncash X (Complete Part II for noncash contributions.) |

Name of organization

Employer identification number

04-3481253 REACH OUT AND READ, INC. Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. (a) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 7 X Person **Payroll** 1,000,000. Noncash (Complete Part II for noncash contributions.) (a) (b) (c) (d) Name, address, and ZIP + 4 **Total contributions** No. Type of contribution 8 Person **Payroll** 2,038,695. Noncash (Complete Part II for noncash contributions.) (d) (a) (b) (c) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 9 X Person **Payroll** 250,362. Noncash (Complete Part II for noncash contributions.) (c) (d) (a) (b) **Total contributions** No. Name, address, and ZIP + 4 Type of contribution 10 Person **Payroll** 250,000. Noncash (Complete Part II for noncash contributions.) (a) (b) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution Person **Payroll** Noncash (Complete Part II for noncash contributions.) (d) (a) (b) (c) Name, address, and ZIP + 4 **Total contributions** Type of contribution No. Person **Pavroll** Noncash (Complete Part II for

noncash contributions.)

Name of organization Employer identification number

REACH OUT AND READ, INC.

04 - 3481253

| (a) No. (b) Description of noncash property given (c) FMV (or estimate) (d) Date received | Part II | Noncash Property (see instructions). Use duplicate copies of Part II | if additional space is needed. | |
|--|-------------|--|--------------------------------|----------|
| S | No. from | ` , | FMV (or estimate) | |
| (a) No. The part I (b) Description of noncash property given (c) FMV (or estimate) (gase instructions) (d) Date received (e) Date received (gase instructions) (e) Date received (gase instructions) (from Description of noncash property given (gase instructions) (gase instructions) (gase instructions) (from Description of noncash property given (gase instructions) (| | BOOKS | _ | |
| (a) No. Part I BOOKS (b) Comparison of noncash property given part I BOOKS (a) No. (b) Description of noncash property given part I BOOKS (a) No. (b) Description of noncash property given part I Des | 5 | - | _ | |
| No. from part I BOOKS Sale instructions Description of noncash property given Sale instructions Date received | | | \$\$ | 06/30/19 |
| BOOKS | No. from | | FMV (or estimate) | |
| \$ 255,212. 06/30/19 (a) No. 10 Description of noncash property given Part I BOOKS BOOKS (b) CFMV (or estimate) (See instructions.) (c) FMV (or estimate) (See instructions.) (d) Date received (d) Date received (d) Date received (d) Date received FMV (or estimate) (See instructions.) (d) Date received (e) FMV (or estimate) (See instructions.) (from Description of noncash property given Part I (a) No. 10 Description of noncash property given Part I (a) No. 10 Description of noncash property given Part I (b) Description of noncash property given Part I (c) FMV (or estimate) (See instructions.) (d) Date received (d) Date received FMV (or estimate) (See instructions.) (d) Date received (d) Date received (e) FMV (or estimate) (See instructions.) | | BOOKS | _ | |
| (a) No. from Part I BOOKS BOOKS (b) FMV (or estimate) (See instructions.) (c) FMV (or estimate) (See instructions.) (d) Date received \$ 2,001,445. 06/30/19 (d) Date received (d) Date received (e) FMV (or estimate) (See instructions.) (from Description of noncash property given (See instructions.) (a) No. from Description of noncash property given (See instructions.) (a) No. from Description of noncash property given (See instructions.) (a) No. from Description of noncash property given (See instructions.) (b) FMV (or estimate) (See instructions.) (c) FMV (or estimate) (See instructions.) (d) Date received (a) No. from Description of noncash property given (See instructions.) | 6 | | _ | |
| No. from Part I BOOKS BOOKS S Ce FMV (or estimate) (See instructions.) Date received | | | \$255,212 . | 06/30/19 |
| \$ 2,001,445. 06/30/19 (a) No. (b) FMV (or estimate) (See instructions.) (a) No. from Part I (a) No. from Part I (b) Description of noncash property given (c) FMV (or estimate) (See instructions.) (d) Date received (d) Date received (a) No. (c) FMV (or estimate) (See instructions.) (a) No. (b) Description of noncash property given (c) FMV (or estimate) (See instructions.) (d) Date received (e) FMV (or estimate) (See instructions.) | No. from | | FMV (or estimate) | |
| (a) No. from Description of noncash property given (b) Cry FMV (or estimate) (See instructions.) (a) No. (b) FMV (or estimate) (See instructions.) (b) FMV (or estimate) (See instructions.) (c) FMV (or estimate) (See instructions.) (d) Date received (a) No. (b) FMV (or estimate) (See instructions.) (a) No. (b) FMV (or estimate) (See instructions.) (a) No. (b) FMV (or estimate) (See instructions.) | | BOOKS | _ | |
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| No. from Part I (a) No. from Part I (b) FMV (or estimate) (See instructions.) (c) FMV (or estimate) (See instructions.) (d) Date received (a) No. from Part I (a) No. from Description of noncash property given (a) No. from Description of noncash property given (b) FMV (or estimate) (See instructions.) (c) FMV (or estimate) (See instructions.) (d) Date received (a) No. from Description of noncash property given (b) FMV (or estimate) (See instructions.) (c) FMV (or estimate) (See instructions.) | | | 2,001,445. | 06/30/19 |
| (a) No. from Part I (a) Description of noncash property given See instructions.) (b) FMV (or estimate) (See instructions.) (c) FMV (or estimate) (See instructions.) (d) Date received (a) No. from Part I Description of noncash property given (See instructions.) (d) Date received (d) Date received | No. from | | FMV (or estimate) | |
| (a) No. from Part I (a) Description of noncash property given See instructions.) (b) FMV (or estimate) (See instructions.) (c) FMV (or estimate) (See instructions.) (d) Date received (a) No. from Part I Description of noncash property given (See instructions.) (d) Date received (d) Date received | | | _ | |
| No. from Part I Description of noncash property given (See instructions.) \$ | | | | |
| (a) No. from Part I (b) FMV (or estimate) (See instructions.) (d) Date received | No. from | | FMV (or estimate) | |
| (a) No. from Part I (b) FMV (or estimate) (See instructions.) (d) Date received | | | _ | |
| No. from Description of noncash property given See instructions.) (d) Date received | | | _ _ _ \$ | |
| | No. from | | FMV (or estimate) | |
| | | | _ | |
| | | | _ | |

Employer identification number

Name of organization

| EACH | OUT AND READ, INC. | | | 04-3481253 | |
|--------------------------|--|---|-----------------------|---------------------------------------|--|
| art III | Exclusively religious, charitable, etc., contributor any one contributor. Complete columns (a completing Part III, enter the total of exclusively religious, Use duplicate copies of Part III if additiona | through (e) and the following line en charitable, etc., contributions of \$1,000 or | try For organizations | · · · · · · · · · · · · · · · · · · · | |
| a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Desc | ription of how gift is held | |
| | Transferee's name, address, a | (e) Transfer of gif | | nsferor to transferee | |
| | | | | | |
| a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Desc | ription of how gift is held | |
| | | (e) Transfer of gif | it | | |
| | Transferee's name, address, a | and ZIP + 4 | Relationship of tra | nsferor to transferee | |
| a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Desc | ription of how gift is held | |
| | (e) Transfer of gift | | | | |
| | Transferee's name, address, a | and ZIP + 4 | Relationship of tra | nsferor to transferee | |
| a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Desc | ription of how gift is held | |
| - | | (e) Transfer of gif | | | |
| _ | Transferee's name, address, a | and ZIP + 4 | Relationship of tra | nsferor to transferee | |
| | | | | | |

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service For Organizations Exempt From Income Tax Under section 501(c) and section 527

➤ Complete if the organization is described below.
➤ Attach to Form 990 or Form 990-EZ.

➤ Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

| • | see separate instructions), then | tion of Oceanists Deat III | | | |
|---|--|---|---|---|---|
| | ection 501(c)(4), (5), or (6) organiza: e of organization | tions: Complete Part III. | | Emp | loyer identification number |
| | · · | UT AND READ, INC | _ | | 04-3481253 |
| Par | t I-A Complete if the org | ganization is exempt und | er section 501(c) | or is a section 527 o | |
| 2 | Provide a description of the organize Political campaign activity expendit | ures | | > \$ | S |
| Par | t I-B Complete if the org | ganization is exempt unde | er section 501(c)(| 3). | |
| 1 | Enter the amount of any excise tax | • | | | \$ |
| 2 | Enter the amount of any excise tax | incurred by organization manage | rs under section 4955 | ▶ 9 | <u> </u> |
| | f the organization incurred a sectio | | | | |
| 4a ' | Was a correction made? | | | | Yes No |
| b l | f "Yes," describe in Part IV. | | | | |
| | t I-C Complete if the org Enter the amount directly expended | • | | | ` ' ' ' |
| 3 · · · · · · · · · · · · · · · · · · · | Enter the amount of the filing organ exempt function activities Fotal exempt function expenditures ine 17b Did the filing organization file Form Enter the names, addresses and ermade payments. For each organizationtributions received that were problitical action committee (PAC). If | s. Add lines 1 and 2. Enter here and 1120-POL for this year? Inployer identification number (EIN tion listed, enter the amount paid omptly and directly delivered to a | nd on Form 1120-POL, N) of all section 527 pol I from the filing organiz separate political orga | litical organizations to which ation's funds. Also enter the anization, such as a separation. | Yes No ch the filing organization he amount of political |
| | (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds. If none, enter -0 | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0 |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2018

LHA

832041 11-08-18

Schedule C (Form 990 or 990-EZ) 2018

f Grassroots lobbying expenditures

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| For e | ach "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description | (8 | a) | (k |) |
|--------|---|----------------|----------------|--------------|------------|
| of the | e lobbying activity. | Yes | No | Amo | ount |
| 1 | During the year, did the filing organization attempt to influence foreign, national, state, or | | | | |
| | local legislation, including any attempt to influence public opinion on a legislative matter | | | | |
| | or referendum, through the use of: | | | | |
| а | Volunteers? | | X | | |
| b | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? | | X | | |
| | Media advertisements? | | X | | |
| | Mailings to members, legislators, or the public? | | X | | |
| | Publications, or published or broadcast statements? | | X | | |
| | Grants to other organizations for lobbying purposes? | Х | X | E / | I E N O |
| | Direct contact with legislators, their staffs, government officials, or a legislative body? | Λ | Х | 54 | 1,508. |
| | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? | | X | | |
| | Other activities? | | Λ | 5.4 | 1,508. |
| | Total. Add lines 1c through 1i Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? | | Х | <u> </u> | £,500• |
| | If "Yes," enter the amount of any tax incurred under section 4912 | | 21 | | |
| | If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | | | | |
| | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | | | | |
| Par | t III-A Complete if the organization is exempt under section 501(c)(4), section | on 501(c) | (5), or se | ction | |
| | 501(c)(6). | ` , | | | |
| | | | | Yes | No |
| 1 | Were substantially all (90% or more) dues received nondeductible by members? | | 1 | | |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | 2 | | |
| 3 | Did the organization agree to carry over lobbying and political campaign activity expenditures from the | e prior yea | r? 3 | | |
| Par | t III-B Complete if the organization is exempt under section 501(c)(4), section | | | | |
| | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered | "No," OI | R (b) Par | i III-A, III | ne 3, is |
| | answered "Yes." | | - I . I | | |
| 1 | Dues, assessments and similar amounts from members | | 1 | | |
| 2 | Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic | aı | | | |
| _ | expenses for which the section 527(f) tax was paid). | | 20 | | |
| | Current year | | | | |
| | Carryover from last year | | | | |
| 3 | Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues | | | | |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc | | | | |
| 7 | does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and p | | | | |
| | expenditure next year? | ontiou | 4 | | |
| 5 | Taxable amount of lobbying and political expenditures (see instructions) | | 5 | | |
| | t IV Supplemental Information | | | | |
| Prov | de the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group | list); Part II | I-A, lines 1 a | and 2 (see | |
| | uctions); and Part II-B, line 1. Also, complete this part for any additional information. | ,, | • | ` | |
| | RT II-B, LINE 1, LOBBYING ACTIVITIES: | | | | |
| | | | | | |
| RE | ACH OUT AND READ STAFF, CONSULTANTS, AND VOLUNTEERS | VISIT | HTIW T | | |
| T.EC | GISLATORS (BOTH STATE AND FEDERAL) TO EDUCATE THEM | ом тиг | r reac | H OIIT | |
| | | <u>,</u> | | 001 | |
| ANI | READ MODEL AND ITS IMPACT, AND TO ENCOURAGE LAWMA | KERS 1 | O CON | SIDER | |
| COI | NTINUATION OF STATE FUNDING AND RENEWAL OF FEDERAL | FUNDIN | IG. RE | ACH OU | JT |
| ANI | READ ALSO GUIDES AND ENCOURAGES INDIVIDUALS ACROS | S THE | COUNT | RY TO | |
| | | Schedu | le C (Form | 990 or 990 | D-EZ) 2018 |

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

REACH OUT AND READ TNC. **Employer identification number** 04 - 3481253

| Pai | t I Organizations Maintaining Donor Advise | - | or Accou | Ints.Complete if the |
|-----|---|---|----------------|---------------------------------|
| | organization answered "Yes" on Form 990, Part IV, lin | | | |
| | , , | (a) Donor advised funds | (b) Fun | ds and other accounts |
| 1 | Total number at end of year | | | |
| 2 | Aggregate value of contributions to (during year) | | | |
| 3 | Aggregate value of grants from (during year) | | | |
| 4 | Aggregate value at end of year | | | |
| 5 | Did the organization inform all donors and donor advisors in | writing that the assets held in donor advise | ed funds | |
| | are the organization's property, subject to the organization's | _ | | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor a | | | |
| | for charitable purposes and not for the benefit of the donor of | | | |
| | impermissible private benefit? | | | Yes No |
| Pai | | | | |
| 1 | Purpose(s) of conservation easements held by the organization | on (check all that apply). | | |
| | Preservation of land for public use (e.g., recreation or e | education) Preservation of a histo | rically impor | tant land area |
| | Protection of natural habitat | Preservation of a certi | fied historic | structure |
| | Preservation of open space | | | |
| 2 | Complete lines 2a through 2d if the organization held a qualit | fied conservation contribution in the form of | of a conserv | ation easement on the last |
| | day of the tax year. | | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | 2a | |
| b | Total acreage restricted by conservation easements | | 2b | |
| С | Number of conservation easements on a certified historic str | ucture included in (a) | 2c | |
| d | Number of conservation easements included in (c) acquired | after 7/25/06, and not on a historic structu | ire | |
| | listed in the National Register | | 2d | |
| 3 | Number of conservation easements modified, transferred, re | | | n during the tax |
| | year ▶ | | | |
| 4 | Number of states where property subject to conservation ea | sement is located > | | |
| 5 | Does the organization have a written policy regarding the per | riodic monitoring, inspection, handling of | | |
| | violations, and enforcement of the conservation easements i | | | |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, | handling of violations, and enforcing cons | ervation eas | sements during the year |
| | | | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, hand | dling of violations, and enforcing conservat | ion easeme | nts during the year |
| | > \$ | | | |
| 8 | Does each conservation easement reported on line 2(d) above | • | | |
| | and section 170(h)(4)(B)(ii)? | | | |
| 9 | In Part XIII, describe how the organization reports conservati | · | - | • |
| | include, if applicable, the text of the footnote to the organizar | tion's financial statements that describes t | the organiza | tion's accounting for |
| Pai | conservation easements. t III Organizations Maintaining Collections o | f Art Historical Transuras or O | hor Simil | ar Accate |
| Fai | Complete if the organization answered "Yes" on Form | - | | ai Assets. |
| | | | ant and hal | anno about works of ort |
| ıa | If the organization elected, as permitted under SFAS 116 (AS | | | |
| | historical treasures, or other similar assets held for public ext | | ice of public | service, provide, in Part XIII, |
| h | the text of the footnote to its financial statements that describes a parallel the arganization elected, as parallel under SEAS 116 (AS | | and balance | shoot works of art historical |
| D | If the organization elected, as permitted under SFAS 116 (AS | | | |
| | treasures, or other similar assets held for public exhibition, earling to these items: | ducation, or research in furtherance of put | nic service, p | brovide the following amounts |
| | • | | | Ф |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | | \$ \$ |
| 2 | (ii) Assets included in Form 990, Part X | | | * |
| _ | the following amounts required to be reported under SFAS 1 | • | gairi, provid | |
| а | Revenue included on Form 990, Part VIII, line 1 | | | \$ |
| | Assets included in Form 990, Part X | | | |
| | , | | | - |

832051 10-29-18

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2018

| Par | t III Organizations Maintaining C | ollections of Ar | t, Historical Tr | reasures, o | r Othe | r Simil | ar Asse | ts (contin | nued) |
|----------|--|-------------------------|-------------------------------|------------------|-----------|-----------|-------------|-------------------|------------|
| 3 | Using the organization's acquisition, accessi | on, and other record | s, check any of the | following that | are a siç | gnificant | use of its | collection | n items |
| | (check all that apply): | | | | | | | | |
| а | Public exhibition | d | Loan or exc | change progran | ns | | | | |
| b | Scholarly research | е | Other | | | | | | |
| С | Preservation for future generations | | | | | | | | |
| 4 | Provide a description of the organization's co | ollections and explain | n how they further t | the organization | n's exen | npt purp | ose in Par | t XIII. | |
| 5 | During the year, did the organization solicit o | | | | | | | | |
| | to be sold to raise funds rather than to be ma | aintained as part of tl | ne organization's c | ollection? | | | \square | Yes | ☐ No |
| Par | t IV Escrow and Custodial Arran | gements. Comple | te if the organization | on answered "\ | es" on | Form 99 | 0, Part IV, | line 9, or | |
| | reported an amount on Form 990, Par | t X, line 21. | | | | | | | |
| 1a | Is the organization an agent, trustee, custodi | an or other intermed | iary for contribution | ns or other ass | ets not i | included | | | |
| | on Form 990, Part X? | | | | | | | Yes | ☐ No |
| b | If "Yes," explain the arrangement in Part XIII | | | | | | | | |
| | | | | | | | | Amount | t |
| С | Beginning balance | | | | | 1c | | | |
| | Additions during the year | | | | | | | | |
| | Distributions during the year | | | | | | | | |
| | Ending balance | | | | | 1f | | | |
| | Did the organization include an amount on Fo | | | | | tv? | | Yes | No |
| | If "Yes," explain the arrangement in Part XIII. | | | | | • | | | |
| Par | | | | | | | | | |
| | <u>'</u> | (a) Current year | (b) Prior year | (c) Two years | | | ears back | (e) Four | years back |
| 1a | Beginning of year balance | 111,477. | 111,477. | | ,477. | | 17,477. | | 117,477. |
| | Contributions | · | · | | | | , | | <u> </u> |
| | Net investment earnings, gains, and losses | | | | | | | | |
| | Grants or scholarships | | | | | | | | |
| | Other expenditures for facilities | | | | | | | | |
| · | | | | | | | | | |
| f | and programs Administrative expenses | | | | | | | | |
| | End of year balance | 111,477. | 111,477 | 111 | ,477. | | 17,477. | | 117,477. |
| g 2 | Provide the estimated percentage of the curr | | • | 1 | , - , , • | | , . , . , . | | |
| | · · · · · · · · · · · · · · · · · · · | ent year end balance | e (iiile Tg, coldillii (% | a)) Helu as. | | | | | |
| | Board designated or quasi-endowment ► Permanent endowment ► 100.00 | % | | | | | | | |
| | Temporarily restricted endowment | i | | | | | | | |
| C | | % | | | | | | | |
| 2- | The percentages on lines 2a, 2b, and 2c sho | • | tion that are hold a | and administra | ad far th | o oracni | -ation | | |
| Sa | Are there endowment funds not in the posse | ssion of the organiza | mon mat are neid a | and administere | ea for th | ie organi | zation | Г | Vaa Na |
| | by: | | | | | | | | Yes No |
| | (i) unrelated organizations | | | | | | | | X |
| | (ii) related organizations | | | | | | | | |
| | If "Yes" on line 3a(ii), are the related organiza | | | · | | | | 3b | |
| 4 Par | Describe in Part XIII the intended uses of the tVI Land, Buildings, and Equipm | | wment tunas. | | | | | | |
| Fai | | | D-4 N/ B 44- / | 0 5 000 | D+-V | | | | |
| | Complete if the organization answered | | | | | | | | |
| | Description of property | (a) Cost or ot | ' ' | t or other | | cumulat | I | (d) Book | k value |
| | | basis (investm | Dasis | (other) | uep | reciation | | | |
| | Land | | | | | | | | |
| | Buildings | | | | | | | | |
| | Leasehold improvements | | 3 / | 15 700 | | 77 2 | 00 | 266 | 0 210 |
| | Equipment | | | 15,708. | | 77,3 | 70. | | 8,310. |
| | Other | | | 2,500. | | | _ | | 2,500. |

Schedule D (Form 990) 2018

| Schedule D (Form 990) 2018 REACH OUT AN | ND READ, INC | | 04-3481253 Page 3 |
|--|---------------------------|------------------------------------|---------------------------------|
| Part VII Investments - Other Securities. | | | |
| Complete if the organization answered "Yes" of | on Form 990, Part IV, lir | ne 11b. See Form 990, Part X, line | e 12. |
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Co | ost or end-of-year market value |
| (1) Financial derivatives | | | |
| (2) Closely-held equity interests | | | |
| (3) Other | | | |
| (A) | | | |
| (B) | | | |
| (C) | | | |
| (D) | | | |
| (E) | | | |
| (F) | | | |
| (G) | | | |
| (H) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Part VIII Investments - Program Related. | | | |
| Complete if the organization answered "Yes" of | on Form 990 Part IV lie | ne 11c See Form 990 Part V line | . 12 |
| (a) Description of investment | (b) Book value | | ost or end-of-year market value |
| | (b) Book value | (c) Method of Valuation: 0 | oot of one of your market value |
| (1) | | + | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) | | | |
| Part IX Other Assets. | | | |
| Complete if the organization answered "Yes" of | | ne 11d. See Form 990, Part X, line | |
| (a) [| Description | | (b) Book value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line | 15.) | | |
| Part X Other Liabilities. | , | | |
| Complete if the organization answered "Yes" of | on Form 990, Part IV, lir | ne 11e or 11f. See Form 990, Part | X, line 25. |
| 1. (a) Description of liability | | (b) Book value | , |
| (1) Federal income taxes | | | |
| (2) | | | |
| (3) | | | |
| | | | |
| (4) | | | |
| (5) | | | |
| <u>(6)</u> | | | |
| (7) | | | |
| (8) | | | |

Schedule D (Form 990) 2018

| | Reconciliation of Revenue per Audited Financial Sta | | nevenue per r | ictuii | 11. |
|--------|--|---------------------------------------|---------------|---------|---------------------|
| _ | Complete if the organization answered "Yes" on Form 990, Part IV, li | | | 1 | 11,604,089. |
| 1 | Total revenue, gains, and other support per audited financial statements | | | | 11,004,005. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | 2a | | | |
| | Net unrealized gains (losses) on investments | | 26,614. | - | |
| | Donated services and use of facilities Recoveries of prior year grants | | 20,011. | 1 | |
| | Other (Describe in Part XIII.) | | | 1 | |
| u e | | | | 2e | 26,614. |
| 3 | Add lines 2a through 2d Subtract line 2e from line 1 | | | 3 | 11,577,475. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | |
| - | Investment expenses not included on Form 990, Part VIII, line 7b | 42 | | | |
| | Other (Describe in Part XIII.) | | | 1 | |
| | Add lines 4a and 4b | · · · · · · · · · · · · · · · · · · · | | 4c | 0. |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12 | | | 5 | 11,577,475. |
| | t XII Reconciliation of Expenses per Audited Financial St | tatements With | Expenses per | | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, lii | | хроносо рон | | |
| 1 | Total expenses and losses per audited financial statements | | | 1 | 12,821,014. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | • | ,, |
| – a | Donated services and use of facilities | 2a | 26,614. | | |
| | Prior year adjustments | | | 1 | |
| | Other losses | | | 1 | |
| | Other (Describe in Part XIII.) | | | - | |
| | Add lines 2a through 2d | | | 2e | 26,614. |
| 3 | Subtract line 2e from line 1 | | | 3 | 12,794,400. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | | ,, |
| - | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| | Other (Describe in Part XIII.) | | | - | |
| | Add lines 4a and 4b | · | | 4c | 0. |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 1 | | | 5 | 12,794,400. |
| | t XIII Supplemental Information. | | | | |
| | de the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide a | | | 4; Part | X, line 2; Part XI, |
| PAI | RT V, LINE 4: | | | | |
| PEI | RMANENTLY RESTRICTED NET ASSETS CONSIST | r of endow | MENT FUNDS | тн | AТ |
| PEI | RMANENTLY RESTRICT THE PRINCIPAL. | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| • | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number Name of the organization REACH OUT AND READ, INC. 04 - 3481253Part I **General Information on Grants and Assistance** 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection X Yes criteria used to award the grants or assistance? No 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Grants and Other Assistance to Domestic Organizations and Domestic Governments, Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of (c) IRC section 1 (a) Name and address of organization (b) EIN (d) Amount of (e) Amount of (a) Description of (h) Purpose of grant valuation (book, or government (if applicable) cash grant non-cash noncash assistance or assistance FMV, appraisal, assistance other) DUKE CHILDREN'S PRIMARY CARE 4020 N ROXBORO ROAD DURHAM, NC 27704-2120 56-0532129 0 52,570.FMV BOOKS ENCOURAGE READING UNIVERSITY OF OKLAHOMA PEDIATRIC CLINIC / - 4444 E 41ST STREET -ENCOURAGE READING TULSA, OK 74135-2527 14-1883809 34,130.FMV BOOKS CHILDREN'S HEALTHCARE OF ATLANTA AT HUGHES SPALDING / REACH OUT AND READ P - SECOND FLOOR - ATLANTA GA 30303 58-2130437 0 33,166.FMV BOOKS ENCOURAGE READING MEMORIAL PEDIATRIC CARE 5002 WATERS AVENUE BUILDING 800 SAVANNAH GA 31404-6220 58-1618486 40 396 FMV BOOKS ENCOURAGE READING NATIONWIDE CHILDREN'S HOSPITAL 700 CHILDREN'S DRIVE 31-1036370 BOOKS ENCOURAGE READING COLUMBUS OH 43205-2664 0 27,275.FMV CHILDREN'S HOSPITAL OF PHILADELPHIA KARABOTS PEDIATRIC CARE CENTER - 4865 MARKET STREET ROOM 1015 - PHILADELPHIA, PA 19139 23-1352166 23 508.FMV BOOKS ENCOURAGE READING 156. 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table 111.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

3 Enter total number of other organizations listed in the line 1 table

Schedule I (Form 990) (2018)

| Part II Continuation of Grants and Other | | | | · · · | | T ' | |
|--|----------------|-------------------------------|--------------------------|---|--|--|---------------------------------------|
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| CONNECTICUT PEDIATRICS @ CHC / | | | | | | | |
| 76 NEW BRITAIN AVENUE | | | | | | | |
| HARTFORD, CT 06106 | 06-1446900 | 3 | 0. | 23,093. | FMV | BOOKS | ENCOURAGE READING |
| NAVAL MEDICAL CENTER CAMP LEJEUNE | | | | | | | |
| / PEDIATRIC CLINIC | | | | | | | |
| - 100 BREWSTER BLVD NH-200 - CAMP | | | | | | | |
| LEJEUNE, NC 28547-2538 | | 3 | 0. | 23,084. | FMV | BOOKS | ENCOURAGE READING |
| PEDIATRIC ASSOCIATES OF | | | | | | | |
| CHARLOTTESVILLE / - 1011 EAST | | | | | | | |
| JEFFERSON ST - CHARLOTTEVILLE, VA | | | | | | | |
| 22902 | 05-4902611 | | 0. | 23,000. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| EAST BOSTON NEIGHBORHOOD HEALTH | | | | | | | |
| CENTER / - 10 GOVE STREET - EAST | | | | | | | |
| BOSTON, MA 021281920 | 23-7425849 | 3 | 0. | 22,652. | FMV | BOOKS | ENCOURAGE READING |
| CENTER FOR THE URBAN CHILD AT ST. | | | | | | | |
| CHRISTOPHER'S HOSPITAL FOR | | | | | | | |
| CHILDREN - 3645 NORTH FRONT STREET | | | | | | | |
| - PHILADELPHIA, PA 19140 | 23-2274198 | 3 | 0. | 22,000. | FMV | BOOKS | ENCOURAGE READING |
| MEDICAL ASSOCIATES, PEDIATRICS | | | | | | | |
| 100 HOSPITAL ROAD SUITE #4 | | | | | | | |
| PROFESSIONAL BUILDING - | | | | | | | |
| LEOMINSTER, MA 014532253 | 04-3414523 | | 0. | 21,764. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| SEA MAR COMMUNITY HEALTH CENTERS / | | | | | | | |
| 1040 S. HENDERSON STREET | | | | | | | |
| SEATTLE, WA 98108 | 91-1020139 | 3 | 0. | 21,137. | FMV | BOOKS | ENCOURAGE READING |
| NEW HANOVER REGIONAL MEDICAL | | | | | | | |
| CENTER / NUNNELEE PEDIATRIC | | | | | | | |
| CLINICS - 510 CAROLINA BAY DR | | | | | | | |
| WILMINGTON, NC 28403 | 27-2791351 | 3 | 0. | 21,032. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| HUDSON RIVER HEALTHCARE | | | | | | | |
| 1037 MAIN STREET | | _ | | | | | |
| PEEKSKILL, NY 105662913 | 13-2828349 | 3 | 0. | 21,000. | FMV | BOOKS | ENCOURAGE READING |

| Part II Continuation of Grants and Other | | | nizations in the U | nited States (Sah | edule I (Form 000) Do | ort II) | 4 3401233 Page |
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| Fact II Continuation of Grants and Other | Assistance to GO | vernments and Orga | inzations in the U | inteu States (Sch | edule i (Form 990), Pa | ari.) | |
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| MOUNT ZION PEDIATRICS / UNIVERSITY | | | | | | | |
| OF CALIFORNIA- SAN FRANCISCO | | | | | | | |
| PEDIATRICS - 2330 POST ST SUITE | | | | | | | |
| 320 - SAN FRANCISCO, CA 94143 | 94-3281660 | 3 | 0. | 21,000. | FMV | BOOKS | ENCOURAGE READING |
| PARK NICOLLET ST. LOUIS PARK | | | | | | | |
| PEDIATRICS - 3850 PARK NICOLLET | | | | | | | |
| BLVD - ST. LOUIS PARK, MN 55416 | 41-0834920 | 3 | 0. | 21,000. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| SKAGIT PEDIATRICS, LLP / | | | | | | | |
| 2101 LITTLE MOUNTAIN LANE | | | | | L | | |
| MOUNT VERNON, WA 982748752 | 91-1147231 | | 0. | 20,863. | FMV | BOOKS | ENCOURAGE READING |
| CHARLOTTE PEDIATRIC CLINIC - | | | | | | | |
| SOUTHPARK / ATRIUM HEALTH - 4501 | | | | | | | |
| CAMERON VALLEY PARKWAY SUITE 100 - | | | | | | | |
| CHARLOTTE, NC 28211 | 56-0529945 | 3 | 0. | 20,635. | FMV | BOOKS | ENCOURAGE READING |
| SANDHILLS PEDIATRICS, INC. / | | | | | | | |
| SANDHILLS PEDIATRICS, INC 195 | | | | | | | |
| WEST ILLINOIS AVE - SOUTHERN | | | | | | | |
| PINES, NC 28387 | 56-0943953 | | 0. | 20,032. | FMV | BOOKS | ENCOURAGE READING |
| GALES FERRY PEDIATRICS / NORTHEAST | | | | | | | |
| MEDICAL GROUP - 1527 ROUTE 12 - | | | | | | | |
| GALES FERRY, CT 06335 | 06-1330992 | 3 | 0. | 19,433. | FMV | BOOKS | ENCOURAGE READING |
| NODENIA NODENIA DELL'ADDICA (| | | | | | | |
| NORTHAMPTON AREA PEDIATRICS / | | | | | | | |
| 193 LOCUST STREET | | _ | _ | | | | |
| NORTHAMPTON, MA 010602066 | 72-1576801 | 3 | 0. | 18,937. | FMV | BOOKS | ENCOURAGE READING |
| BOSTON CHILDREN'S PRIMARY CARE AT | | | | | | | |
| LONGWOOD - 300 LONGWOOD AVENUE - | | | | | | | |
| | 04-2774441 | 2 | 0. | 18,539. | EW7 | BOOKS | ENCOURAGE READING |
| BOSTON, MA 021155724 | 04-2//4441 | 5 | 1 | 10,339. | L M A | BOOKS | ENCOGRAGE READING |
| HARVARD VANGUARD MEDICAL | | | | | | | |
| ASSOCIATES - KENMORE SQUARE / | | | | | | | |
| DEPARTMENT OF PEDIAT - 133 | | 2 | | 4.7.655 | L | | L |
| BROOKLINE AVENUE - BOSTON, MA | 04-3397450 | ្រ | 0. | 17,966. | F.W∧ | BOOKS | ENCOURAGE READING |

Page 1

| Part II Continuation of Grants and Other | Assistance to Go | vernments and Orga | nizations in the U | nited States (Sch | edule I (Form 990), Pa | urt II.) | i |
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| SLAND PEDIATRICS / | | | | | | | |
| 4611 HIGHWAY 17 SUITE 2 | | | | | | | |
| FLEMING ISLAND, FL 320038248 | 59-3604681 | 3 | 0. | 17,892. | FMV | BOOKS | ENCOURAGE READING |
| GREENVILLE MEMORIAL HOSPITAL / | | | | | | | |
| 20 MEDICAL RIDGE DRIVE | | | | | | | |
| GREENVILLE, SC 296054267 | 81-1723202 | 3 | 0. | 17,170. | FMV | BOOKS | ENCOURAGE READING |
| SPARTANBURG PEDIATRIC HEALTH | | | | · | | | |
| CENTER / PART OF GREENVILLE HEALTH | | | | | | | |
| SYSTEM CHIL - 201 EAST BROAD | | | | | | | |
| STREET SUITE 210 - SPARTANBURG, SC | 57-1004971 | | 0. | 17,067. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| ROBINSON HEAALTH CLINIC | | | | | | | |
| BUILDING C 1722 TAGATAY ROAD | | | | | | | |
| FORT BRAGG, NC 28310 | | 3 | 0. | 17,003. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| NORTH EAST MEDICAL SERVICES - | | | | | | | |
| STOCKTON / - 1520 STOCKTON STREET | 04 1500560 | 2 | | 16 850 | | 20077 | |
| - SAN FRANCISCO, CA 941333354 | 94-1722562 | 3 | 0. | 16,750. | F.W. | BOOKS | ENCOURAGE READING |
| CHILDREN'S HOSPITAL OF NEW JERSEY | | | | | | | |
| / NEWARK BETH ISRAEL MEDICAL | | | | | | | |
| CENTER, PEDI - 166 LYONS AVENUE - | 00 0045001 | 2 | | 16 475 | 77.57 | DOOMA | ENGOUDAGE DEADING |
| NEWARK, NJ 071122016 | 02-2345231 | 3 | 0. | 16,475. | F.W∧ | BOOKS | ENCOURAGE READING |
| LUMBERTON CHILDREN'S CLINIC | | | | | | | |
| 400 LIBERTY HILL ROAD | | | | | | | |
| LUMBERTON, NC 283582446 | 56-1133868 | | 0. | 16,421. | FMV | BOOKS | ENCOURAGE READING |
| EAST CAROLINA SCHOOL OF MEDICINE / | 30 1133000 | | + | 10,421. | F ' | | LI. SSGIMIOL NUMBERS |
| PEDIATRIC OUTPATIENT CENTER - | | | | | | | |
| BIOTECH BUILDING ECU SCHOOL OF | | | | | | | |
| MEDICINE 600 MOYE BOULEVARD - | 56-6000403 | 3 | 0. | 16,007. | FMV | BOOKS | ENCOURAGE READING |
| | 23 0000103 | | 1 | 10,007. | | | |
| LOWELL COMMUNITY HEALTH CENTER / | | | | | | | |
| 161 JACKSON STREET | | | | | | | |
| LOWELL, MA 01852 | 04-2881348 | 3 | 0. | 15,594. | FMV | BOOKS | ENCOURAGE READING |

Schedule I (Form 990)

| Schedule I (Form 990) REACH OUT | AND READ | , INC. | | | | C | 04-3481253 Page 1 |
|---|-------------------|-------------------------------|--------------------------|---|--|--|---------------------------------------|
| Part II Continuation of Grants and Other | Assistance to Gov | ernments and Orga | nizations in the U | nited States (Sch | edule I (Form 990), Pa | art II.) | |
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| | | | | | | | |
| UNIVERSITY PEDIATRICS / | | | | | | | |
| 101 E. WT HARRIS BLVD SUITE 1121 | E6 1020770 | | 0. | 15 206 | EM7 | BOOKS | ENCOURAGE READING |
| CHARLOTTE, NC 28262 PEDIATRICS NORTHWEST PS, FEDERAL | 56-1820778 | | 0. | 15,396. | FMV | BOOKS | ENCOURAGE READING |
| WAY OFFICE / - 34503 9TH AVE S | | | | | | | |
| STE 220 - FEDERAL WAY, WA | | | | | | | |
| 980038727 | 91-2124511 | 3 | 0. | 15,300. | FMV | BOOKS | ENCOURAGE READING |
| NOVANT HEALTH-PEDIATRICS SOUTH END | 71 2121311 | • | | 13,300. | | BOOKS | ENGOGINGE REIEFING |
| / PEDIATRICS SOUTH END - 2400 | | | | | | | |
| SOUTH BOULEVARD SUITE 103 - | | | | | | | |
| CHARLOTTE, NC 28203 | 58-1728803 | 3 | 0. | 14,987. | FMV | BOOKS | ENCOURAGE READING |
| | | | | · | | | |
| MILTON PEDIATRICS / | | | | | | | |
| 340 WOOD ROAD, SUITE 301 | | | | | | | |
| BRAINTREE, MA 02184 | 04-3496618 | | 0. | 14,868. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| HIGHLAND PEDIATRICS | | | | | | | |
| 1030 PRESIDENT AVENUE | | | | | | | |
| FALL RIVER, MA 027205923 | 04-3013890 | | 0. | 14,856. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| PLYMOUTH PEDIATRIC ASSOCIATES / | | | | | | | |
| PEDIATRICS - 139 SANDWICH STREET - | 04 24 50 5 42 | | | 14 544 | | | |
| PLYMOUTH, MA 023602449 | 04-3170543 | | 0. | 14,744. | F.W. | BOOKS | ENCOURAGE READING |
| HOLVOVE DEDIAMRIC ACCOCIAMEC | | | | | | | |
| HOLYOKE PEDIATRIC ASSOCIATES 150 LOWER WESTFIELD ROAD | | | | | | | |
| HOLYOKE, MA 010402890 | 04-3399973 | 1 | 0. | 14,721. | EMT/ | BOOKS | ENCOURAGE READING |
| HOLIORE, MA 010402030 | 04-3399973 | , | 0. | 14,721. | FMV | BOOKS | ENCOURAGE READING |
| RELIANT MEDICAL GROUP-SHREWSBURY / | | | | | | | |
| SHREWSBURY SITE - 378 MAPLE AVENUE | | | | | | | |
| - SHREWSBURY, MA 01545 | 04-2472266 | | 0. | 14,202. | FMV | BOOKS | ENCOURAGE READING |
| | | | 1 | | | | |
| CHILD HEALTH ASSOCIATES / | | | | | | | |
| 105 MILLBURY STREET | | | | | | | |
| AUBURN, MA 015013205 | 04-2929916 | 3 | 0. | 14,138. | FMV | BOOKS | ENCOURAGE READING |

| Schedule I (Form 990) REACH OUT | AND READ | , INC. | | | | C | 04-3481253 Page 1 |
|---|-------------------|-------------------------------|--------------------------|---|--|--|---------------------------------------|
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| LYNN COMMUNITY HEALTH CENTER / 269 UNION STREET LYNN, MA 019011314 | 04-2525066 | 3 | 0. | 13,959. | FMV | BOOKS | ENCOURAGE READING |
| CENTRAL OREGON PEDIATRIC ASSOCIATES / - 2200 NE PROFESSIONAL CT BEND, OR 97701 | 93-0731016 | | 0. | 13,902. | | BOOKS | ENCOURAGE READING |
| OAKLAND BAY PEDIATRICS 247 PROFESSIONAL WAY | | | | · | | | |
| SHELTON, WA 985844404 | 91-0836763 | | 0. | 13,825. | FMV | BOOKS | ENCOURAGE READING |
| HAWTHORN PEDIATRICS 531 FAUNCE CORNER ROAD SECOND FLOOR PEDIATRICS - NORTH DARTMOUTH, MA 02747 | 04-2985225 | | 0. | 13,458. | FMV | BOOKS | ENCOURAGE READING |
| MGH CHELSEA HEALTHCARE CENTER / 151 EVERETT AVENUE CHELSEA, MA 021501812 | 04-2697983 | 3 | 0. | 13,438. | FMV | BOOKS | ENCOURAGE READING |
| HIGHLAND HOSPITAL PEDIATRIC CLINIC 1411 EAST 31ST STREET K BUILDING 67 OAKLAND, CA 946021018 | 94-3223467 | 3 | 0. | 13,416. | FMV | BOOKS | ENCOURAGE READING |
| GRAND STRAND PEDIATRIC AND ADOLESCENTS MEDICINE, PA - 8120 ROURK ST MYRTLE BEACH, SC 29572 | 57-0783896 | | 0. | 13,190. | FMV | BOOKS | ENCOURAGE READING |
| STURDY PEDIATRICS ASSOCIATES 303 N. MAIN STREET ATTLEBORO, MA 027031752 | 04-2709501 | 3 | 0. | 13,068. | FMV | BOOKS | ENCOURAGE READING |
| SIXTH STREET BREMERTON MEDICAL CLINIC, PENINSULA COMMUNITY HEALTH SERVICES - 616 6TH STREET - BREMERTON, WA 983371420 | 94-3079770 | 3 | 0. | 13,002. | FMV | BOOKS | ENCOURAGE READING |

| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|---|----------------|-------------------------------|--------------------------|---|--|--|---------------------------------------|
| NORTHWEST PEDIATRIC CENTER | | | | | | | |
| CENTRALIA / - 1911 COOKS HILL ROAD | | | | | | | |
| - CENTRALIA, WA 985319073 | 91-1622914 | | 0. | 12,983. | FMV | BOOKS | ENCOURAGE READING |
| , | | | | , | | | |
| NEW ALBANY CHILDREN'S CLINIC / | | | | | | | |
| 462 WEST BANKHEAD STREET | | | | | | | |
| NEW ALBANY, MS 38652 | 64-0760755 | | 0. | 12,885. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| PEDIATRIC ASSOCIATES OF CT, PC / | | | | | | | |
| 160 ROBBINS STREET 2ND FLOOR | 0.5 4.0004.04 | | | 40.504 | L | | |
| WATERBURY, CT 06708 | 06-1089184 | 3 | 0. | 12,624. | F.W. | BOOKS | ENCOURAGE READING |
| COMMUNITY HEALTH CENTER, INC. / | | | | | | | |
| MAIN SITE: MIDDLETOWN, CT - 675 MAIN STREET - MIDDLETOWN, CT | | | | | | | |
| 06457-2845 | 06-0897105 | 2 | 0. | 12,272. | EW7 | BOOKS | ENCOURAGE READING |
| 00437-2043 | 00-0037103 | 5 | 1 | 12,272. | FMV | BOOKS | ENCOURAGE READING |
| PEDIATRIC ASSOCIATES OF BROCKTON | | | | | | | |
| 370 OAK ST # A | | | | | | | |
| BROCKTON, MA 023011303 | 04-2591197 | | 0. | 12,243. | FMV | BOOKS | ENCOURAGE READING |
| , | | | | , | | | |
| HARVARD VANGUARD MEDICAL | | | | | | | |
| ASSOC-MEDFORD - 26 CITY HALL MALL | | | | | | | |
| - MEDFORD, MA 021554754 | 04-3397450 | 3 | 0. | 12,182. | FMV | BOOKS | ENCOURAGE READING |
| ST JOHN CLINIC / ST JOHN CLINIC | | | | | | | |
| PEDIATRICS BARTLESVILLE - 3450 | | | | | | | |
| FRANK PHILLIPS BLVD STE 100 - | | | | | | | |
| BARTLESVILLE, OK 74006 | 73-1321032 | | 0. | 12,103. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| NEIGHBORHOOD HEALTH CENTER / | | | | | | | |
| 4233 LAKE AVENUE | 01 4100445 | 2 | | 10 101 | | 20077 | |
| BLASDELL, NY 14219 | 01-4129447 | 3 | 0. | 12,101. | F.W∧ | BOOKS | ENCOURAGE READING |
| GREATER LOWELL PEDIATRICS | | | | | | | |
| 33 BARTLETT STREET SUITE 305 | | | | | | | |
| | 04-3420849 | | 0. | 11,968. | EW7 | BOOKS | ENCOURAGE READING |
| LOWELL, MA 018521334 | 04 3420043 | | 1 0. | 11,300. | F 1.1 V | Poorra | LICCORAGE READING |

| Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule (Form 990), Part II) | Schedule I (Form 990) REACH OUT | AND READ | , INC. | | | | C | 04-3481253 Page |
|--|--|------------------|--------------------|--------------------|---------------------------------------|--------------------------|----------|---------------------------------------|
| Organization or government if applicable cash grant non-cash assistance (cook, FMV, appraisal, other) ALBANY MEDICAL CENTER PEDIATRIC (GROUP / - 391 MYRTLE AVENUE, SUITE 3A MC 181 - ALBANY, NY 122083401 14-6023119 3 0. 11,733.FMV 800KS ENCOURAGE READING CHILDREN'S HOSPITAL OF MICHIGAN / CHILD AND FAMILY LIFE - 3901 BEADBIEN BOULEVARD - DETROIT, MI 482012119 38-1357994 0. 11,722.FMV 800KS ENCOURAGE READING JACKSONVILLE CHILDRENS CLINIC 120 MEMORITAL DRIVE MOUNTAIN PARK - BASELINE / 86-0498020 0. 11,500.FMV 800KS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / 744 FIRST STREET MACON, GA 312016840 58-2149128 3 0. 11,420.FMV 800KS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / CANNESS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / CANNESS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / CANNESS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / 744 FIRST STREET MACON, GA 312016840 58-2149128 3 0. 11,420.FMV 800KS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / CANNESS ENCOURAGE READING CHI | Part II Continuation of Grants and Other | Assistance to Go | vernments and Orga | nizations in the U | nited States (Sch | edule I (Form 990), Pa | art II.) | 1 |
| GROUP / - 391 MYRTLE AVENUE, SUITE 3A MC 181 - ALBANY, NY 122083401 14-6023119 3 0. 11,733.FMV BOOKS ENCOURAGE READING CHILDREN'S HOSPITAL OF MICHIGAN / CHILD AND FAMILY LIFE - 3901 BEAUSTEIN BOULEVARD - DETROIT, MI 482012119 38-1357994 0. 11,722.FMV BOOKS ENCOURAGE READING JACKSONVILLE CHILDRENS CLINIC 120 MEMORIAL DRIVE JACKSONVILLE, NC 28546 58-1278921 0. 11,574.FMV BOOKS ENCOURAGE READING MOUNTAIN PARK - BASELINE / MOUNTAIN PARK BASELINE / MOUNTAIN PARK HEALTH CENTER - 635 E BASELINE RD - PHOENIX, AZ 850426551 86-0498020 0. 11,500.FMV BOOKS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / 44 FIRST STREET MACON, GA 312016840 58-2149128 3 0. 11,420.FMV BOOKS ENCOURAGE READING THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSEJ JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | ` ' | (b) EIN | \ <i>'</i> | 1 ' ' | non-cash | valuation (book, FMV, | | (h) Purpose of grant or assistance |
| GROUP / - 391 MYRTLE AVENUE, SUITE 3A MC 181 - ALBANY, NY 122083401 CHILDREN'S HOSPITAL OF MICHIGAN / CHILD AND FAMILY LIFE - 3901 BEAUSIEN BOULEVARD - DETROIT, MI 482012119 38-1357994 0. 11,722.FMV BOOKS ENCOURAGE READING JACKSONVILLE CHILDRENS CLINIC 120 MEMORIAL DRIVE JACKSONVILLE, NC 26546 58-1278921 0. 11,574.FMV BOOKS ENCOURAGE READING MOUNTAIN PARK - BASELINE / MOUNTAIN PARK BALTH CENTER - 635 E BASELINE RD - PHOENIX, AZ 850426551 86-0498020 0. 11,500.FMV BOOKS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / 44 FIRST STREET MACON, GA 312016840 THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSES JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | ALDANY MENTCAL CENTED DENTAMBLE | | | | | | | |
| 3A MC 181 - ALBANY, NY 12083401 14-6023119 3 0. 11,733.FMV BOOKS ENCOURAGE READING CHILDREN'S HOSPITAL OF MICHIGAN / CHILD AND PAMILY LIFE - 3901 BEAUBIEN BOULEVARD - DETROIT, MI 482012119 38-1357994 0. 11,722.FMV BOOKS ENCOURAGE READING JACKSONVILLE CHILDRENS CLINIC 120 MEMORIAL DRIVE JACKSONVILLE, NC 2846 58-1278921 0. 11,574.FMV BOOKS ENCOURAGE READING MOUNTAIN PARK - BASELINE / MOUNTAIN PARK HEALTH CENTER - 635 E BASELINE RD - PHOENIX, AZ 850426551 86-0498020 0. 11,500.FMV BOOKS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / 744 FIRST STREET MACON, GA 312016840 58-2149128 3 0. 11,420.FMV BOOKS ENCOURAGE READING THE LONGSTREFF CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-217020 0. 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | | | | | | | | |
| CHILDREN'S HOSPITAL OF MICHIGAN / CHILD AND FAMILY LIFE - 3901 BEAUBIEN BOULEVARD - DETROIT, MI 482012119 38-1357994 0. 11,722.FMV BOOKS ENCOURAGE READING JACKSONVILLE CHILDRENS CLINIC 120 MEMORIAL DRIVE JACKSONVILLE, NC 28546 58-1278921 0. 11,574.FMV BOOKS ENCOURAGE READING MOUNTAIN PARK - BASELINE / MOUNTAIN PARK HEALTH CENTER - 635 E BASELINE RD - PHOENIX, AZ 850426551 86-0498020 0. 11,500.FMV BOOKS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / 744 FIRST STREET MACON, GA 312016840 58-2149128 3 0. 11,420.FMV BOOKS ENCOURAGE READING THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | • | 14-6023119 | 3 | 0 | 11 733 | FMV | BOOKS | ENCOURAGE READING |
| CHILD AND FAMILY LIFE - 3901 BEAUSIEN BOULEVARD - DETROIT, MI 482012119 38-1357994 0. 11,722.FMV BOOKS ENCOURAGE READING JACKSONVILLE CHILDRENS CLINIC 120 MEMORIAL DRIVE JACKSONVILLE, NC 28546 58-1278921 0. 11,574.FMV BOOKS ENCOURAGE READING MOUNTAIN PARK - BASELINE / MOUNTAIN PARK BASELINE / MOUNTAIN PARK HEALTH CENTER - 635 E BASELINE RD - PHOENIX, AZ 850426551 86-0498020 0. 11,500.FMV BOOKS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / 744 FIRST STREET MACON, GA 312016840 58-2149128 3 0. 11,420.FMV BOOKS ENCOURAGE READING THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | | 14 0023113 | <u> </u> | • | 11,755. | , r r v | BOOKS | INCOUNTED REMEINS |
| BEAUBIEN BOULEVARD - DETROIT, MI 482012119 38-1357994 0. 11,722.FMV BOOKS ENCOURAGE READING JACKSONVILLE CHILDRENS CLINIC 120 MEMORIAL DRIVE JACKSONVILLE, NC 28546 58-1278921 0. 11,574.FMV BOOKS ENCOURAGE READING MOUNTAIN PARK - BASELINE / MOUNTAIN PARK HEALTH CENTER - 635 E BASELINE RD - PHOENIX, AZ 850426551 86-0498020 0. 11,500.FMV BOOKS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / 744 FIRST STREET MACON, GA 312016840 58-2149128 3 0. 11,420.FMV BOOKS ENCOURAGE READING THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | | | | | | | | |
| 482012119 38-1357994 0. 11,722.FMV BOOKS ENCOURAGE READING JACKSONVILLE CHILDRENS CLINIC 120 MEMORIAL DRIVE JACKSONVILLE, NC 28546 58-1278921 0. 11,574.FMV BOOKS ENCOURAGE READING MOUNTAIN PARK - BASELINE / MOUNTAIN PARK HEALTH CENTER - 635 E BASELINE 7 86-0498020 0. 11,500.FMV BOOKS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / 744 FIRST STREET MACON, GA 312016840 58-2149128 3 0. 11,420.FMV BOOKS ENCOURAGE READING THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | | | | | | | | |
| JACKSONVILLE CHILDRENS CLINIC 120 MEMORIAL DRIVE JACKSONVILLE, NC 28546 58-1278921 0. 11,574.FMV BOOKS ENCOURAGE READING MOUNTAIN PARK - BASELINE / MOUNTAIN PARK HEALTH CENTER - 635 E BASELINE RD - PHOENIX, AZ 850426551 86-0498020 0. 11,500.FMV BOOKS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / 744 FIRST STREET MACON, GA 312016840 58-2149128 3 0. 11,420.FMV BOOKS ENCOURAGE READING THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | • | 38-1357994 | | 0. | 11,722. | FMV | BOOKS | ENCOURAGE READING |
| 120 MEMORIAL DRIVE JACKSONVILLE, NC 28546 58-1278921 0. 11,574.FMV BOOKS ENCOURAGE READING MOUNTAIN PARK - BASELINE / MOUNTAIN PARK HEALTH CENTER - 635 E BASELINE RD - PHOENIX, AZ 850426551 86-0498020 0. 11,500.FMV BOOKS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH 744 FIRST STREET MACON, GA 312016840 58-2149128 3 0. 11,420.FMV BOOKS ENCOURAGE READING THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, FACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | | | | | , , , , , , , , , , , , , , , , , , , | | | |
| JACKSONVILLE, NC 28546 58-1278921 0. 11,574.FMV BOOKS ENCOURAGE READING MOUNTAIN PARK - BASELINE / MOUNTAIN PARK HEALTH CENTER - 635 E BASELINE RD - PHOENIX, AZ 850426551 86-0498020 0. 11,500.FMV BOOKS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / 744 FIRST STREET MACON, GA 312016840 58-2149128 3 0. 11,420.FMV BOOKS ENCOURAGE READING THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | JACKSONVILLE CHILDRENS CLINIC | | | | | | | |
| MOUNTAIN PARK - BASELINE / MOUNTAIN PARK HEALTH CENTER - 635 E BASELINE RD - PHOENIX, AZ 850426551 86-0498020 0. 11,500.FMV BOOKS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / 744 FIRST STREET MACON, GA 312016840 58-2149128 3 0. 11,420.FMV BOOKS ENCOURAGE READING THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | 120 MEMORIAL DRIVE | | | | | | | |
| MOUNTAIN PARK HEALTH CENTER - 635 E BASELINE RD - PHOENIX, AZ 850426551 86-0498020 0. 11,500.FMV BOOKS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH 744 FIRST STREET MACON, GA 312016840 THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | JACKSONVILLE, NC 28546 | 58-1278921 | | 0. | 11,574. | FMV | BOOKS | ENCOURAGE READING |
| E BASELINE RD - PHOENIX, AZ 850426551 86-0498020 0. 11,500.FMV BOOKS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH 744 FIRST STREET MACON, GA 312016840 58-2149128 3 0. 11,420.FMV BOOKS ENCOURAGE READING THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING 11,298.FMV BOOKS ENCOURAGE READING | MOUNTAIN PARK - BASELINE / | | | | | | | |
| 850426551 86-0498020 0. 11,500.FMV BOOKS ENCOURAGE READING CHILDREN'S HEALTH NAVICENT HEALTH / 744 FIRST STREET MACON, GA 312016840 58-2149128 3 0. 11,420.FMV BOOKS ENCOURAGE READING THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | MOUNTAIN PARK HEALTH CENTER - 635 | | | | | | | |
| CHILDREN'S HEALTH NAVICENT HEALTH 744 FIRST STREET MACON, GA 312016840 58-2149128 3 0. 11,420.FMV BOOKS ENCOURAGE READING THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | E BASELINE RD - PHOENIX, AZ | | | | | | | |
| MACON, GA 312016840 58-2149128 3 0. 11,420.FMV BOOKS ENCOURAGE READING THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | 850426551 | 86-0498020 | | 0. | 11,500. | FMV | BOOKS | ENCOURAGE READING |
| MACON, GA 312016840 58-2149128 3 0. 11,420.FMV BOOKS ENCOURAGE READING THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | | | | | | | | |
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| THE LONGSTREET CLINIC, PC GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 DACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S DOCUMENT OF THE LONGSTREET CLINIC, PC 0. 11,298.FMV BOOKS ENCOURAGE READING | | | _ | | | | | |
| GAINESVILLE / CENTER FOR PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | | 58-2149128 | 3 | 0. | 11,420. | FMV | BOOKS | ENCOURAGE READING |
| PEDIATRICS - 725 JESSE JEWELL PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | , | | | | | | | |
| PARKWAY, STE. 100 - GAINESVILLE, 58-2117020 0. 11,298.FMV BOOKS ENCOURAGE READING PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | | | | | | | | |
| PACIFIC MEDICAL CENTER BEACON HILL 1200 12TH AVENUE S | | 50 044 5000 | | | 44 000 | L | | L |
| 1200 12TH AVENUE S | PARKWAY, STE. 100 - GAINESVILLE, | 58-2117020 | | 0. | 11,298. | FMV | BOOKS | ENCOURAGE READING |
| 1200 12TH AVENUE S | DAGIELG MEDICAL GENEED DEAGON HILL | | | | | | | |
| | | | | | | | | |
| 36A11116, WA 961442/12 36-2230076 0. 11,290.FMV BOOKS ENCOURAGE READING | | 56 2200070 | o | | 11 200 | EW7 | BOOKS | ENCOUDAGE DEADING |
| VARIETY CARE / LAFAYETTE INASMUCH | | 30-2290070 | 3 | 0. | 11,290. | FMV | BOOKS | ENCOURAGE READING |
| FOUNDATION WELLNESS AND PEDIATRIC | | | | | | | | |
| CENTER - 500 SW 44TH - OKLAHOMA | | | | | | | | |
| CITY, OK 731093540 73-1088577 3 0. 11,273.FMV BOOKS ENCOURAGE READING | | 73-1088577 | 3 | 0 | 11 273 | FMV | BOOKS | ENCOURAGE READING |
| ROCKET PEDIATRICS / RUPPERT HEALTH | | ,5 10005// | - | 1 | 11,2/3. | , v | DOORD | ENGOGING READING |
| CENTER - 3000 ARLINGTON AVENUE | | | | | | | | |
| MAIL STOP 1202 - TOLEDO, OH | | | | | | | | |
| 436145811 34-6555110 3 0. 11,145.FMV BOOKS ENCOURAGE READING | • | 34-6555110 | 3 | 0 | 11 145 | FMV | BOOKS | ENCOURAGE READING |

Page 1

| Part II Continuation of Grants and Other | Assistance to Go | vernments and Orga | nizations in the U | nited States (Sch | edule I (Form 990), Pa | art II.) | T |
|--|------------------|-------------------------------|-----------------------------|---|--|--|---------------------------------------|
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| WOODSTOCK PEDIATRIC MEDICINE / | | | | | | | |
| 2000 PROFESSIONAL WAY BLDG 200 | | | | | | | |
| WOODSTOCK, GA 30188 | 58-2248457 | | 0. | 11,053. | FMV | BOOKS | ENCOURAGE READING |
| MCDOWELL PEDIATRICS | | | | | | | |
| 387 US HWY 70 W | | | | | | | |
| MARION, NC 28752 | 83-2048888 | | 0. | 10,921. | FMV | BOOKS | ENCOURAGE READING |
| THE FLOATING HOSPITAL FOR CHILDREN | | | | · | | | |
| / THE GENERAL PEDIATRIC CLINIC BOX | | | | | | | |
| 351 - 800 WASHINGTON STREET BOX | | | | | | | |
| 351 - BOSTON, MA 021244416 | 04-3400617 | 3 | 0. | 10,839. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| PACIFIC MEDICAL CENTER NORTHGATE | | | | | | | |
| 10416 5TH AVE NE | | | | | | | |
| SEATTLE, WA 98125 | 56-2290878 | 3 | 0. | 10,789. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| PEDIATRIC ASSOCIATES OF FLORENCE | | | | | | | |
| 204 E CHEVES STREET | 20 2025602 | | | 10 755 | E167 | DOOMA | ENGOVERAGE DELADANG |
| FLORENCE, SC 295062604 | 20-2935692 | | 0. | 10,755. | L.W.A | BOOKS | ENCOURAGE READING |
| UCSF BENNIOF CHILDREN'S HOSPITAL | | | | | | | |
| OAKLAND / PRIMARY CARE CLINIC - | | | | | | | |
| 5220 CLAREMONT AVE - OAKLAND, CA 94618 | 94-0382330 | 2 | 0. | 10,741. | EM77 | BOOKS | ENCOURAGE READING |
| 34010 | 94-0302330 | 3 | 0. | 10,741. | FHV | BOOKS | ENCOURAGE READING |
| SEASIDE PEDIATRICS | | | | | | | |
| 150 ANSEL HALLET ROAD | | | | | | | |
| WEST YARMOUTH, MA 026732582 | 04-3187299 | 3 | 0. | 10,697. | FMV | BOOKS | ENCOURAGE READING |
| SPARTANBURG REGIONAL HEALTH | | | | | | | |
| SERVICES DISTRICT, INC / - 853 | | | | | | | |
| NORTH CHURCH STREET, SUITE 401 - | | | | | | | |
| SPARTANBURG, SC 293033064 | 57-6000934 | 3 | 0. | 10,647. | FMV | BOOKS | ENCOURAGE READING |
| • | | | | , , , | | | |
| PEDIATRIC SPECIALISTS OF FOXBORO | | | | | | | |
| AND WRENTHAM - 132 CENTRAL STREET, | | | | | | | |
| SUITE 116 - FOXBORO, MA 020352422 | 04-2663142 | | 0. | 10,629. | FMV | BOOKS | ENCOURAGE READING |

| Part II Continuation of Grants and Other | Assistance to Go | vernments and Orga | nizations in the U | nited States (Sch | edule I (Form 990), Pa T | art II.) | 1 |
|--|------------------|-------------------------------|--------------------------|---|--|--|--------------------------------------|
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of gran or assistance |
| PROVIDENCE NORTHEAST WASHINGTON | | | | | | | |
| MEDICAL GROUP / - 1200 E COLUMBIA | | | | | | | |
| AVE - COLVILLE, WA 99114 | 91-1491167 | 3 | 0. | 10,508. | FMV | BOOKS | ENCOURAGE READING |
| PEDIATRICS NORTHWEST PS, BAKER | 71 1171107 | | 1 | 20,000. | | | |
| CENTER OFFICE - 316 MARTIN LUTHER | | | | | | | |
| KING JR. WAY SUITE 212 - TACOMA, | | | | | | | |
| WA 984054252 | 91-2124511 | 3 | 0. | 10,500. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| TRINITY HEALTH OF NEW ENGLAND | | | | | | | |
| MEDICAL GROUP / - 444 MONTGOMERY | | | | | | | |
| STREET - CHICOPEE, MA 010201969 | 04-3400111 | 3 | 0. | 10,498. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| PEDIATRIC ASSOCIATES OF HAMPDEN | | | | | | | |
| COUNTY - 373 PARK STREET - WEST | | | | | | | |
| SPRINGFIELD, MA 010893304 | 04-2647814 | | 0. | 10,353. | FMV | BOOKS | ENCOURAGE READING |
| HARVARD VANGUARD MEDICAL | | | | | | | |
| ASSOCIATES - COPLEY / DEPARTMENT | | | | | | | |
| OF PEDIATRICS - 165 DARTMOUTH | | | | | | | |
| STREET - BOSTON, MA 021165123 | 04-3397450 | 3 | 0. | 10,351. | FMV | BOOKS | ENCOURAGE READING |
| COMMUNITARY HEALTH GERVICES INC. / | | | | | | | |
| COMMUNITY HEALTH SERVICES, INC. / 500 ALBANY AVENUE | | | | | | | |
| | 06-0863942 | 2 | 0. | 10,328. | EM7 | BOOKS | ENCOURAGE READING |
| HARTFORD, CT 06120-2508 | 06-0863942 | 3 | 1 | 10,320. | rmv | BOOKS | ENCOURAGE READING |
| CHILDREN'S CLINIC GREENVILLE / | | | | | | | |
| 890 S PLEASANTBURG DRIVE | | | | | | | |
| GREENVILLE, SC 29607 | 57-1004971 | | 0. | 10,279. | FMV | BOOKS | ENCOURAGE READING |
| | | | † | , | | | |
| MOUNT VERNON NEIGHBORHOOD HEALTH | | | | | | | |
| CENTER - 107 WEST 4TH STREET - | | | | | | | |
| MOUNT VERNON, NY 105504002 | 13-3315508 | 3 | 0. | 10,250. | FMV | BOOKS | ENCOURAGE READING |
| | | | † | | | | |
| SOUTHCOAST PEDIATRICS | | | | | | | |
| 49 STATE ROAD NAUSET BUILDING | | | | | | | |
| | 22-2703314 | | 0. | 10,157. | 1 | BOOKS | ENCOURAGE READING |

| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
|---|----------------|-------------------------------|--------------------------|---|--|--|---------------------------------------|
| HAYWOOD PEDIATRIC AND ADOLESCENT | | | | | | | |
| MEDICINE GROUP, P.A. / - 15 | | | | | | | |
| FACILITY DRIVE - CLYDE, NC | | | | | | | |
| 287219438 | 56-1869575 | | 0. | 10,133. | FMV | BOOKS | ENCOURAGE READING |
| ATRIUM HEALTH/LEVINE CHILDREN'S | | | | | | | |
| HOSPITAL / MYERS PARK PEDIATRICS - | | | | | | | |
| 1350 SOUTH KINGS DR. 2ND FLOOR - | | | | | | | |
| CHARLOTTE, NC 282072134 | 56-0621073 | 3 | 0. | 10,126. | FMV | BOOKS | ENCOURAGE READING |
| PLEASANT STREET PEDIATRICS | | | | | | | |
| 159 PLEASANT STREET 1ST FLOOR | | | | | | | |
| | 04-2709501 | 2 | 0. | 9,999. | EW17 | BOOKS | ENCOUDAGE DEADING |
| ATTLEBORO, MA 027032442 | 04-2709301 | 5 | 0. | 9,999. | r m v | BOOKS | ENCOURAGE READING |
| MANCHESTER PEDIATRIC ASSOCIATES / SOUTH WINDSOR OFFICE - 2701 | | | | | | | |
| | | | | | | | |
| TAMARACK AVE - SOUTH WINDSOR, CT | 00 0657037 | 3 | | 0.005 | 77.57 | DOOMA | ENGOVERAGE DESPENS |
| 06074 | 80-0657237 | 3 | 0. | 9,825. | FMV | BOOKS | ENCOURAGE READING |
| RELIANT MEDICAL GROUP - AUBURN / | | | | | | | |
| 385 SOUTHBRIDGE ST | | | | | | | |
| AUBURN, MA 015013203 | 04-2472266 | | 0. | 9,800. | EM7 | BOOKS | ENCOURAGE READING |
| AUBURN, MA 013013203 | 04-2472200 | | 1 | 3,800. | F MV | BOOKS | ENCOURAGE READING |
| BRIARPATCH PEDIATRICS / | | | | | | | |
| 179 ROUTE 6A | | | | | | | |
| YARMOUTH PORT, MA 026751714 | 20-1511972 | 3 | 0. | 9,790. | FMV | BOOKS | ENCOURAGE READING |
| , | | | | ,,,,,, | | | |
| LIFELONG LENOIR MEDICAL CLINIC / | | | | | | | |
| 2940 SUMMIT STREET SUITE 1B | | | | | | | |
| OAKLAND, CA 946093416 | 94-2502308 | 3 | 0. | 9,707. | FMV | BOOKS | ENCOURAGE READING |
| · | | | | , , | | 1 | |
| CHILDREN'S HOSPITAL OUTPATIENT | | | | | | | |
| CENTER / - 14 MEDICAL PARK ROAD | | | | | | | |
| SUITE 400 - COLUMBIA, SC 29203 | 47-1345819 | 3 | 0. | 9,613. | FMV | BOOKS | ENCOURAGE READING |
| CAMBRIDGE HEALTH ALLIANCE / | | | † | -, | | 1 | |
| CAMBRIDGE PEDIATRICS - 1493 | | | | | | | |
| | | | | | 1 | 1 | |
| CAMBRIDGE STREET 1ST FLOOR HEALY | | | | | | | |

| Schedule I (Form 990) REACH OUT | AND READ | , INC. | | | | C | 04-3481253 Page 1 |
|--|-------------------|-------------------------------|--------------------------|---|--|--|---------------------------------------|
| Part II Continuation of Grants and Other | Assistance to Gov | ernments and Organ | nizations in the U | nited States (Sch | edule I (Form 990), Pa | art II.) | |
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| LURIE CHILDREN'S HOSPITAL OF | | | | | | | |
| CHICAGO - UPTOWN / - 4867 N | | | | | | | |
| BROADWAY - CHICAGO, IL 606403603 | 36-2170833 | 3 | 0. | 9,596. | EM/A | BOOKS | ENCOURAGE READING |
| ENGIRMIT CHICAGO, 12 000103003 | 30 2170033 | | • | 3,330. | | DOOKS | ENGGGINGE NEIDING |
| PEDIATRIC ASSOCIATES OF HAMPDEN | | | | | | | |
| COUNTY - 477 SOUTHWICK ROAD - | | | | | | | |
| WESTFIELD, MA 010854734 | 04-2647814 | | 0. | 9,583. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| PEDIATRIC ASSOCIATES OF FALL RIVER | | | | | | | |
| 851 MIDDLE STREET | | | | | | | |
| FALL RIVER, MA 027211735 | 04-2547627 | | 0. | 9,518. | FMV | BOOKS | ENCOURAGE READING |
| WAKEMED PHYSICIAN PRACTICES / | | | | | | | |
| PEDIATRICS - 3024 NEW BERN AVENUE | | | | | | | |
| ANDREWS CENTER PEDIATRIC CLINIC- | FC C017727 | | | 0.454 | D107 | DOOMG | ENGOLIDAGE DEADING |
| 2ND FLOOR - RALEIGH, NC 276101231 | 56-6017737 | | 0. | 9,454. | FMV | BOOKS | ENCOURAGE READING |
| RELIANT MEDICAL GROUP - WESTBORO / | | | | | | | |
| PEDIATRICS - 900 UNION STREET - | | | | | | | |
| WESTBORO, MA 01581 | 04-2472266 | | 0. | 9,432. | FMV | BOOKS | ENCOURAGE READING |
| | | | - | , | | | |
| BROCKTON HOSPITAL / CHILD & YOUTH | | | | | | | |
| CLINIC - 680 CENTRE STREET - | | | | | | | |
| BROCKTON, MA 023023308 | 04-3306782 | 3 | 0. | 9,288. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| NEW BRITAIN PEDIATRIC GROUP / | | | | | | | |
| 1095 WEST MAIN STREET | | | | | | | |
| NEW BRITAIN, CT 060533454 | 06-0768562 | | 0. | 9,232. | FMV | BOOKS | ENCOURAGE READING |
| DANGERAND UTGU GEDDEN UDALEU GENEDD | | | | | | | |
| BAYSTATE HIGH STREET HEALTH CENTER 140 HIGH STREET | | | | | | | |
| SPRINGFIELD, MA 011991006 | 04-2790311 | 3 | 0. | 9,156. | EW7 | BOOKS | ENCOURAGE READING |
| NOVANT HEALTH DEPARTMENT OF | 04-2790311 | , | 0. | 9,130. | FMV | BOOKS | ENCOURAGE READING |
| DEVELOPMENTAL AND BEHAVIORAL | | | | | | | |
| PEDIATRICS / - 1718 EAST 4TH | | | | | | | |
| STREET SUITE 601 - CHARLOTTE, NC | 58-1728803 | | 0. | 9,146. | FMV | BOOKS | ENCOURAGE READING |
| , | | | • | · · · · · · · · · · · · · · · · · · · | • | • | · |

| Schedule I (Form 990) REACH OUT | AND READ | , INC. | | | | C |)4-3481253 Page 1 |
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| CHARLOTTE PEDIATRIC CLINIC - | | | | | | | |
| MATTHEWS / ATRIUM HEALTH - 332 N. | | | | | | | |
| TRADE STREET SUITE 1500 - | | | | | | | |
| MATTHEWS, NC 28105 | 56-2274421 | | 0. | 9,140. | FMV | BOOKS | ENCOURAGE READING |
| CHILDRENS HOSPITAL OF GEORGIA / | | | | | | | |
| GENERAL PEDIATRICS PRIMARY CARE - | | | | | | | |
| 1446 HARPER STREET BG 2104 - | 25 0240552 | | | 0.126 | | D0077 | |
| AUGUSTA, GA 309120012 | 35-2310573 | 3 I | 0. | 9,136. | . F·M∨ | BOOKS | ENCOURAGE READING |
| GREATER DANBURY COMMUNITY HEALTH | | | | | | | |
| CENTER - 120 MAIN ST PEDIATRICS | | | | | | | |
| 2ND FLOOR - DANBURY, CT 06810 | 06-0646597 | 3 | 0. | 9,107. | EW/ | BOOKS | ENCOURAGE READING |
| END THOCK BIMBORT, OF COOLS | 00 0010337 | | | 3,207. | , | BOOKS | INCOCINICE NEIDING |
| UPHAMS CORNER HEALTH CENTER / | | | | | | | |
| 415 COLUMBIA ROAD | | | | | | | |
| DORCHESTER, MA 021252424 | 23-7211732 | 3 | 0. | 9,064. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| UNIVERSITY OF KENTUCKY PEDIATRIC | | | | | | | |
| CLINIC / - 2400 GREATSTONE POINT - | | | | | | | |
| LEXINGTON, KY 40504 | 61-6001218 | | 0. | 9,035. | , FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| NOVANT HEALTH PEDIATRICS SOUTHPARK | | | | | | | |
| 6324 FAIRVIEW RD SUITE 350 | | | | | | | |
| CHARLOTTE, NC 282103271 | 58-1728803 | 3 | 0. | 9,018. | .FMV | BOOKS | ENCOURAGE READING |
| WARTERN CARE THE DODREAND / | | | | | | | |
| VARIETY CARE, INC - PORTLAND / 5320 N PORTLAND | | | | | | | |
| OKLAHOMA CITY, OK 73112 | 73-1088577 | 3 | 0. | 8,979. | EMC/ | BOOKS | ENCOURAGE READING |
| OKHAHOMA CITT, OK 73112 | 73 1000377 | <u> </u> | | 0,515. | FHV | BOOKS | ENCOURAGE READING |
| CHILDREN'S HEALTH SERVICES, P.A. / | | | | | | | |
| 1826 WEST ARLINGTON BLVD. | | | | | | | |
| GREENVILLE, NC 27834 | 56-2084142 | | 0. | 8,790. | .FMV | BOOKS | ENCOURAGE READING |
| , | | | | , , , | | | |
| SALISBURY PEDIATRIC ASSOCIATES | | | | | | | |
| 129 WOODSON STREET | | | | | | | |
| SALISBURY, NC 281443255 | 56-0988747 | | 0. | 8,750. | , FMV | BOOKS | ENCOURAGE READING |

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| YALE-NEW HAVEN CHILDREN'S HOSPITAL | | | | | | | |
| / PEDIATRIC PRIMARY CARE CENTER - | | | | | | | |
| 20 YORK STREET PEDIATRIC PRIMARY | | | | | | | |
| CARE CENTER FITKIN BASEMENT - NEW | 06-0646652 | 3 | 0. | 8,651. | FMV | BOOKS | ENCOURAGE READING |
| RIVERTOWN PEDIATRICS / 2416 CAPSTONE COURT COLUMBUS, GA 319092795 | 58-1094505 | | 0. | 8.617. | D-MV7 | BOOKS | ENCOURAGE READING |
| COLUMBUS, GA 313032733 | 36-1094505 | | 0. | 0,017. | FMV | BOOKS | ENCOURAGE READING |
| FORT STEWART - WINN ACH / PEDIATRIC CLINIC - 1061 HARMON AVE | | | | | | | |
| - FORT STEWART, GA 31314 | | 3 | 0. | 8,593. | FMV | BOOKS | ENCOURAGE READING |
| NICU BRIGHAM AND WOMEN'S HOSPITAL / CARMINA ERDEI, MD - 75 FRANCIS STREET CWN 418 - BOSTON, MA 02115 | 04-2312909 | 3 | 0. | 8,588. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| CAPE COD PEDIATRICS / | | | | | | | |
| 55 ROUTE 130 | | | _ | | | | |
| FORESTDALE, MA 026440549 | 04-3541176 | | 0. | 8,556. | FMV | BOOKS | ENCOURAGE READING |
| RAINBOW BABIES AND CHILDREN'S HOSPITAL / GENERAL ACADEMIC | | | | | | | |
| PEDIATRICS - 5805 EUCLID AVENUE - | | | | | | | |
| CLEVELAND, OH 44103 | 34-1567805 | 3 | 0. | 8,500. | FMV | BOOKS | ENCOURAGE READING |
| SUNSHINE PEDIATRICS OF GEORGIA, | | | - • | ., | | | |
| LLC / SUNSHINE PEDIATRICS - 1485 | | | | | | | |
| PEACHTREE PARKWAY SUITE D-1 - | | | | | | | |
| CUMMING, GA 30041 | 47-4886206 | | 0. | 8,261. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| ELIZABETH FAMILY MEDICINE / | | | | | | | |
| 2001 VAIL AVENUE SUITE 400 | | | | | | | |
| CHARLOTTE, NC 282071219 | 56-1398929 | | 0. | 8,250. | FMV | BOOKS | ENCOURAGE READING |
| ATRIUM HEALTH LEVINE CHILDREN'S | | | | | | | |
| ROCK HILL PEDIATRIC ASSOCIATES, | | | | | | | |
| ROCK HILL / - 1656 RIVERCHASE BLVD | 20 2146060 | 2 | _ | 0.01- | E167 | DOOM G | ENGOVEDAGE DELETION |
| SUITE 3500 - ROCK HILL, SC | 20-3146968 | ა | 0. | 8,217. | F.W∧ | BOOKS | ENCOURAGE READING |

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| CHP BERKSHIRE PEDIATRICS / 777 NORTH STREET SUITE 305 PITTSFIELD, MA 012014147 | 04-3526865 | 3 | 0. | 8,080. | ₽MV | воокѕ | ENCOURAGE READING |
| ELLIS PEDIATRIC HEALTH CENTER / 624 MCCLELLAN ST SCHENECTADY, NY 123041020 | 14-1338500 | 3 | 0. | 8,044. | FMV | BOOKS | ENCOURAGE READING |
| ALL ABOUT CHILDREN PEDIATRIC PARTNERS / - 655 WALNUT STREET - WEST READING, PA 196013524 | 30-0976099 | 3 | 0. | 8,000. | FMV | BOOKS | ENCOURAGE READING |
| MASON PEDIATRICS / 665 DULUTH HIGHWAY SUITE 920 LAWRENCEVILLE, GA 30046 | 20-4553410 | | 0. | 7,999. | FMV | BOOKS | ENCOURAGE READING |
| ALLIANCE MEDICAL / 1625 STRAITS TURNPIKE MIDDLEBURY, CT 06762 | 26-3520540 | 3 | 0. | 7,951. | FMV | BOOKS | ENCOURAGE READING |
| NEIGHBORCARE HEALTH AT MERIDIAN / 10521 MERIDIAN AVE. NORTH SEATTLE, WA 981339509 | 91-6001327 | 3 | 0. | 7,929. | FMV | BOOKS | ENCOURAGE READING |
| THE LONGSTREET CLINIC, PC OAKWOOD / CENTER FOR PEDIATRICS - 4224 FAIRBANKS DRIVE - OAKWOOD, GA 30566 | 58-2117020 | | 0. | 7,825. | FMV | BOOKS | ENCOURAGE READING |
| WHITES PEDIATRICS 1575 CHATTANOOGA AVE STE1 DALTON, GA 30721 | 58-1441246 | | 0. | 7,802. | | воокѕ | ENCOURAGE READING |
| SOUTH SOUND PEDIATRIC ASSOCIATES 3516 12TH AVE NE OLYMPIA, WA 98506 | 91-2090581 | | 0. | 7,800. | FMV | BOOKS | ENCOURAGE READING |

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| COASTAL PEDIATRIC ASSOCIATES 9165 UNIVERSITY BLVD. SUITE 100 NORTH CHARLESTON, SC 29406 | 20-8329907 | | 0. | 7,710. | FMV | BOOKS | ENCOURAGE READING |
| CHILDREN'S HOSPITAL OF NEW MEXICO / CHILD LIFE PROGRAM - 2211 LOMAS BOULEVARD NE - ALBUQUERQUE, NM 87106 | 85-6003005 | 3 | 0. | 7,704. | FMV | BOOKS | ENCOURAGE READING |
| HICKORY GROVE PEDIATRICS / CAROHEALTH ASSOCIATES, PLLC - 2225 EAST W. T.HARRIS BLVD UNIT B - | | | | | | | |
| CHARLOTTE, NC 28213 | 56-2175740 | | 0. | 7,669. | FMV | BOOKS | ENCOURAGE READING |
| NURSE-FAMILY PARTNERSHIP - GREENVILLE, SC / - 1200 W. FARIS RD GREENVILLE, SC 29605 | 57-6000286 | 3 | 0. | 7,646. | FMV | BOOKS | ENCOURAGE READING |
| CAROLINA PEDIATRICS OF THE TRIAD / 2707 HENRY STREET GREENSBORO, NC 27405 | 56-1567536 | | 0. | 7,533. | FMV | BOOKS | ENCOURAGE READING |
| ESSENTIA CHILDREN'S CLINIC / 420 EAST 1ST STREET 1S3220 DULUTH, MN 558051951 | 41-0883623 | 3 | 0. | 7,500. | FMV | BOOKS | ENCOURAGE READING |
| CMC NORTHPARK FAMILY PRACTICE / ATRIUM HEALTH - 251 EASTWAY DRIVE - CHARLOTTE, NC 282137103 | 56-0621073 | | 0. | 7,435. | FMV | BOOKS | ENCOURAGE READING |
| PREMIERE HEALTH CENTER / COMMUNITY MEMORIAL HEALTH SYSTEM - 258 EAST HARVARD BLVD - SANTA PAULA, CA 93060 | 20-3456760 | | 0. | 7,421. | FMV | BOOKS | ENCOURAGE READING |
| FAMILY HEALTH CENTER OF WORCESTER , | 08-5605046 | 3 | 0. | · | | BOOKS | ENCOURAGE READING |
| WORCESTER, MA 016102473 | 00-3003046 | ى ا | <u> </u> | 7,407. | LHA | DOOVS | ENCOURAGE KEADING |

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| ASIAN HEALTH SERVICES / | | | | | | | |
| 818 WEBSTER STREET | | | | | | | |
| OAKLAND, CA 946074220 | 94-2235908 | 3 | 0. | 7,388. | FMV | BOOKS | ENCOURAGE READING |
| ommin, on 9100,1220 | 31 2233300 | | ** | 7,300. | | DOORD . | ENGOGIAGE RELEGIA |
| OUINCY PEDIATRIC ASSOCIATES | | | | | | | |
| 191 INDEPENDENCE AVENUE | | | | | | | |
| QUINCY, MA 021697751 | 04-2475560 | | 0. | 7,375. | FMV | BOOKS | ENCOURAGE READING |
| ATRIUM HEALTH / STANLY PEDIATRIC | 01 21/0000 | | 1 | ,,,,,,, | | | |
| SERVICES - 105 YADKIN ST. SUITE | | | | | | | |
| 303 3RD FLOOR - ALBEMARLE, NC | | | | | | | |
| 28001 | 56-1667838 | 3 | 0. | 7,294. | FMV | BOOKS | ENCOURAGE READING |
| NORTHEAST VALLEY HEALTH | 30 1007030 | | ** | ,,231, | | DOORD . | ENGOGRAGE RELIBERA |
| CORPORATION / SAN FERNANDO HEALTH | | | | | | | |
| CENTER - 1172 N MACLAY AVE - SAN | | | | | | | |
| FERNANDO, CA 913401328 | 23-7120632 | 3 | 0. | 7,268. | FMV | BOOKS | ENCOURAGE READING |
| I Military, on 310101020 | 23 7120032 | | ** | 7,200. | 1 | DOORD . | ENGOGIAGE RELIBERG |
| CEDAR RAPIDS PEDIATRICS | | | | | | | |
| 855 A AVENUE NE STE 300 | | | | | | | |
| CEDAR RAPIDS, IA 524025064 | 42-1411630 | 3 | 0. | 7,250. | FMV | BOOKS | ENCOURAGE READING |
| 022111 1111 122 , 111 02102001 | 12 2111000 | | | 7,200, | | | |
| NASSAU UNIVERSITY MEDICAL CENTER | | | | | | | |
| 2201 HEMPSTEAD TURNPIKE | | | | | | | |
| EAST MEADOW, NY 11554 | 56-2330690 | 3 | 0. | 7,250. | FMV | BOOKS | ENCOURAGE READING |
| PEACEHEALTH MEDICAL GROUP - | | | 1 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | |
| WHATCOM, PEDIATRICS / - 4545 | | | | | | | |
| CORDATA PKWY - BELLINGHAM, WA | | | | | | | |
| 98226 | 91-0565889 | 3 | 0. | 7,250. | FMV | BOOKS | ENCOURAGE READING |
| PEDIATRIC ASSOCIATES HOLLYWOOD / | | | † | ,,230. | · | | |
| PEDIATRIC ASSOCIATES HOLLYWOOD - | | | | | | | |
| 4500 SHERIDAN STREET - HOLLYWOOD, | | | | | | | |
| FL 33021 | 59-1198552 | | 0. | 7,250. | FMV | BOOKS | ENCOURAGE READING |
| CHILDREN'S HEALTHCARE OF WEST | | | † | ,,230, | | | |
| GEORGIA / - 690 DALLAS HIGHWAY | | | | | | | |
| SUITE 206 - VILLA RICA, GA | | | | | | | |
| | | | 1 | | I | 1 | I |

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| TRINITY HEALTH OF NEW ENGLAND | | | | | | | |
| MEDICAL GROUP / - 305 BICENTENNIAL | | | | | | | |
| HIGHWAY - SPRINGFIELD, MA | | | | | | | |
| 011181962 | 04-3473929 | 3 | 0. | 7,176. | FMV | BOOKS | ENCOURAGE READING |
| TEMPLE PEDIATRIC CARE / 3223 NORTH BROAD STREET 1ST FLOOR | | | | | | | |
| PHILADELPHIA, PA 191405007 | 23-1365971 | 3 | 0. | 7,156. | FMV | BOOKS | ENCOURAGE READING |
| WHEATFIELD PEDIATRICS / 2890 NIAGARA FALLS BOULEVARD | | | | | | | |
| NORTH TONAWANDA, NY 14120 | 16-1565108 | | 0. | 7,151. | FMV | BOOKS | ENCOURAGE READING |
| SOUTH COVE COMMUNITY HEALTH CENTER (MALDEN LOCATION) / - 277 | 04 0501010 | 2 | | 7 110 | | Doord | |
| COMMERCIAL ST MALDEN, MA 02148 | 04-2501818 | 3 | 0. | 7,112. | F.W.∧ | BOOKS | ENCOURAGE READING |
| CHILDREN'S NATIONAL MEDICAL CENTER / CHILDREN'S HEALTH CENTER - 111 | | | | | | | |
| MICHIGAN AVENUE, NW - WASHINGTON, DC 200102916 | 53-0196580 | 2 | 0. | 7,000. | EW7 | BOOKS | ENCOURAGE READING |
| DC 200102910 | 33-0190300 | 5 | 0. | 7,000. | FHV | BOOKS | ENCOURAGE READING |
| CENTER FOR PEDIATRIC MEDICINE WEST 5 WEST MAIN STREET | | | | | | | |
| GREENVILLE, SC 29611 | 81-1723202 | 3 | 0. | 6,968. | FMV | BOOKS | ENCOURAGE READING |
| THE LONGSTREET CLINIC, PC, BRASELTON / CENTER FOR PEDIATRICS - PAM PATTERSON 1270 FRIENDSHIP RD | | | | | | | |
| SUITE 200 - BRASELTON, GA 30517 | 58-2117020 | | 0. | 6,901. | FMV | воокѕ | ENCOURAGE READING |
| BRIAN J. DEMPSEY, MD 758 EAST STREET | | | | | | | |
| PITTSFIELD, MA 01201 | 04-2991125 | 3 | 0. | 6,854. | F'M√ | BOOKS | ENCOURAGE READING |
| COASTAL PEDIATRIC ASSOCIATES 2051 CHARLIE HALL BLVD | | | | | | | |
| CHARLESTON, SC 29414 | 20-8329907 | | 0. | 6,834. | FMV | BOOKS | ENCOURAGE READING |

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| THE CENTER FOR CHILDREN AND WOMEN | | | | | | | |
| / TEXAS CHILDREN'S HEALTH PLAN - | | | | | | | |
| 700 NORTH SAM HOUSTON PARKWAY WEST | | | | | | | |
| - HOUSTON, TX 77067 | 76-0486264 | 3 | 0. | 6,750. | FMV | BOOKS | ENCOURAGE READING |
| NEONATAL INTENSIVE CARE UNIT / NEW | | | | | | | |
| HANOVER REGIONAL MEDICAL CENTER - | | | | | | | |
| 2131 S 17TH STREET - WILMINGTON, | | | | | | | |
| NC 28401 | 56-0887181 | 3 | 0. | 6,721. | FMV | BOOKS | ENCOURAGE READING |
| SANFORD HEALTH OF NORTHERN MINNESOTA / - 1611 ANNE ST NW - | | | | | | | |
| BEMIDJI, MN 56601 | 41-1266009 | 3 | 0. | 6,721. | FMV | BOOKS | ENCOURAGE READING |
| FORT GORDON DDEAMC / COMMUNITY CARE CENTER - DDEAMC 300 OSPITAL ROAD COMMUNITY CARE CENTER - FORT GORDON, GA 30905-5741 | | 3 | 0. | 6,713. | FMV | воокѕ | ENCOURAGE READING |
| SOUTHWEST HEALTH CENTER / 1522 W. MORRIS ST. INDIANAPOLIS, IN 462211629 | 35-1579827 | 3 | 0. | 6,669. | FMV | BOOKS | ENCOURAGE READING |
| LA CLINICA DE LA RAZA/TV PEDIATRICS / - 3451 EAST 12TH STREET - OAKLAND, CA 946013425 | 94-1744108 | 3 | 0. | 6,658. | ₽MV | BOOKS | ENCOURAGE READING |
| FRAMINGHAM PEDIATRICS / 125 NEWBURY STREET SUITE 300 FRAMINGHAM, MA 017014592 | 04-3165789 | 3 | 0. | 6,657. | ₽MV | BOOKS | ENCOURAGE READING |
| CPG-PEDIATRICS / 4022 POSTAL WAY SUITE C MYRTLE BEACH, SC 29579 | 57-1119337 | 3 | 0. | 6,635. | FMV | BOOKS | ENCOURAGE READING |
| IN HIS IMAGE / FAMILY MEDICAL CARE 7501 S RIVERSIDE PARKWAY TULSA, OK 74136 | 73-1321032 | | 0. | 6,625. | FMV | BOOKS | ENCOURAGE READING |

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| THE CHILDREN'S REGIONAL CENTER AT | | | | | | | |
| CAMDEN / COOPER UNIVERSITY | | | | | | | |
| HOSPITAL - 3 COOPER PLAZA, SUITE | | | | | | | |
| 200 - CAMDEN, NJ 08103-1438 | 22-2965846 | | 0. | 6,603. | FMV | BOOKS | ENCOURAGE READING |
| OPTIMUS HEALTH CARE - EAST MAIN STREET / - 982 EAST MAIN STREET - | | | | | | | |
| BRIDGEPORT, CT 066081913 | 06-0972166 | 3 | 0. | 6,600. | FMV | BOOKS | ENCOURAGE READING |
| UNC PHYSICIANS NETWORK, LLC / DBA REX FAMILY PRACTICE OF WAKEFIELD - 11200 GOVERNOR MANLY WAY SUITE 205 | | | | | | | |
| - RALEIGH, NC 27614 | | | 0. | 6,584. | , FMV | BOOKS | ENCOURAGE READING |
| PEDIATRIC ASSOCIATES OF NORWOOD & FRANKLIN - 100 MORSE STREET - NORWOOD, MA 020623316 | 04-2647485 | | 0. | 6,540. | FMV | BOOKS | ENCOURAGE READING |
| LAUREL PEDIATRICS / 3055 MACARTHUR BLVD. OAKLAND, CA 946023211 | 80-0173010 | | 0. | 6,497. | FMV | BOOKS | ENCOURAGE READING |
| MIDDLE GEORGIA PEDIATRICS, LLC 1508-B HARDEMAN AVENUE | 58-2566360 | | 0. | 6 401 | DM7 | BOOKS | ENGOVEDAGE DEADING |
| MACON, GA 312011416 | 30-2300300 | | 0. | 6,481. | , FMV | BOOKS | ENCOURAGE READING |
| COASTAL CHILDREN'S CLINIC / 703 NEWMAN RD. | | | | | | | |
| NEW BERN, NC 28562 | 56-1018571 | | 0. | 6,471. | , FMV | BOOKS | ENCOURAGE READING |
| PEDIATRICS NORTHWEST PS, GIG HARBOR OFFICE / - 4700 PT. FOSDICK DRIVE SUITE 211 - GIG HARBOR, WA | | | | | | | |
| 983351706 | 91-2124511 | 3 | 0. | 6,450. | FMV | BOOKS | ENCOURAGE READING |
| PEDIATRICS NORTHWEST PS, JAMES CENTER OFFICE / - 1628 S. MILDRED | 91-2124511 | 3 | | 6, 4 50. | PM7 | BOOKS | ENGOIDAGE DEADING |
| #101 - TACOMA, WA 984651628 | 31-7174211 | ပ | 0. | 0,450. | LHA | BOOKS | ENCOURAGE READING |

| Part II Continuation of Grants and Other | | | nizations in the U | nited States (Sch | edule I (Form 000) Do | ort II) | 4 J4012JJ |
|--|------------|-------------------------------|--------------------------|-----------------------------------|--|--|------------------------------------|
| Part II Continuation of Grants and Other (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| | | | | | | | |
| PORTER PEDIATRICS COMPREHENSIVE | | | | | | | |
| PEDIATRIC HEALTH CARE / - 354 | | | | | | | |
| TREMONT ST - BOSTON, MA 021165538 | 20-3602910 | | 0. | 6,428. | FMV | BOOKS | ENCOURAGE READING |
| ALASKA NATIVE MEDICAL CENTER / | | | | | | | |
| PCC-PEDIATRIC CLINIC - 4320 | | | | | | | |
| DIPLOMACY DRIVE SUITE 2300 - | | | | | | | |
| ANCHORAGE, AK 99508-5925 | | 3 | 0. | 6,424. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| CHILD & ADOLESCENT HEALTH CARE | | | | | | | |
| ASSOCIATES / - 179 ROSELAND AVE | | | | | | | |
| WATERBURY, CT 06710 | 06-1159654 | | 0. | 6,421. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| OU FAMILY MEDICINE CLINIC | | | | | | | |
| 1111 SOUTH ST. LOUIS AVENUE | | | | | | | |
| TULSA, OK 74120 | 14-1883809 | 3 | 0. | 6,392. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| OPTIMUS HEALTHCARE / MAIN STREET | | | | | | | |
| PEDIATRIC - 3715 MAIN STREET SUITE | | | | | | | |
| 200 - BRIDGEPORT, CT 06606 | 06-0972166 | | 0. | 6,382. | FMV | BOOKS | ENCOURAGE READING |
| CINCINNATI CHILDREN'S HOSPITAL | | | | | | | |
| MEDICAL CENTER / PEDIATRIC PRIMARY | | | | | | | |
| CARE CENT - 3333 BURNET AVENUE MLC | | | | | | | |
| 5026 - CINCINNATI, OH 45229 | 31-0833936 | 3 | 0. | 6,368. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| BOICE-WILLIS CLINIC - PEDIATRICS / | | | | | | | |
| 91 ENTERPRISE DRIVE | | | | | | | |
| ROCKY MOUNT, NC 27804 | 56-1025986 | | 0. | 6,354. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| VALLEY CHILDREN'S CLINIC / | | | | | | | |
| 4011 TALBOT RD S #220 | | | | | | | |
| RENTON, WA 98055 | 42-1729293 | | 0. | 6,336. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| ONE FAMILY PEDIATRICS / | | | | | | | |
| 2575 PEACHTREE PARKWAY | | | | | | | |
| CUMMING, GA 30041 | 47-2597330 | | 0. | 6,259. | FMV | BOOKS | ENCOURAGE READING |

| Schedule I (Form 990) REACH OUT | AND READ | , INC. | | | | 0 | 4-3481253 Page 1 |
|---|------------------|-------------------------------|--------------------------|---|--|--|---------------------------------------|
| Part II Continuation of Grants and Other | Assistance to Go | vernments and Orga | nizations in the U | nited States (Sch | edule I (Form 990), Pa | rt II.) | |
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| HARVARD VANGUARD MEDICAL | | | | | | | |
| ASSOCIATES-CHELMSFORD - 228 | | | | | | | |
| BILLERICA ROAD - CHELMSFORD, MA | | | | | | | |
| 018243604 | 04-3397450 | 3 | 0. | 6,250. | FMV | BOOKS | ENCOURAGE READING |
| WAKE FOREST BAPTIST HEALTH / | | | | | | | |
| FAMILY MEDICINE - 1920 W FIRST | | | | | | | |
| STREET PIEDMONT PLAZA I - WINSTON | | | | | | | |
| SALEM, NC 27104 | 22-3849199 | 3 | 0. | 6,241. | FMV | BOOKS | ENCOURAGE READING |
| CONNECTICUT CHILDREN'S PRIMARY | | | | | | | |
| CARE AT EAST HARTFORD / - 800 | | | | | | | |
| CONNECTICUT BLVD, 1ST FL - EAST | | | | | | | |
| HARTFORD, CT 06108 | 06-0646753 | 3 | 0. | 6,219. | FMV | BOOKS | ENCOURAGE READING |
| COTSWOLD PEDIATRICS / | | | | | | | |
| 3030 RANDOLPH ROAD SUITE 102 | | | | | | | |
| CHARLOTTE, NC 28211 | 56-1667838 | | 0. | 6,199. | FMV | BOOKS | ENCOURAGE READING |
| PEDIATRIC CLINICS AT HARBORVIEW / 325 9TH AVENUE BOX 359788 SEATTLE, WA 98104 | 94-3079432 | 3 | 0. | 6,194. | FMV | воокѕ | ENCOURAGE READING |
| PEDIATRIC CARE CENTER AT UWMC-ROOSEVELT - 4245 ROOSEVELT | | | | | | | |
| WAY N.E SEATTLE, WA 981056008 | 91-6001537 | 3 | 0. | 6,192. | FMV | BOOKS | ENCOURAGE READING |
| SOUTH CHARLOTTE PEDIATRICS / | | | | | | | |
| CHARLOTTE, NC 28210 | 56-2206435 | | 0. | 6,179. | FMV | BOOKS | ENCOURAGE READING |
| PALMETTO PEDIATRIC AND ADOLESCENT CLINIC - CLEMSON RD / 326286 - 601 | | | | | | | |
| CLEMSON ROAD - COLUMBIA, SC 29229 | 57-0705364 | | 0. | 6,113. | FMV | BOOKS | ENCOURAGE READING |
| INSPIRA MEDICAL CENTER WOODBURY / | | | | | | | |
| FAMILY MEDICINE CENTER - 75 W | | | | | | | |
| REDBANK AVE - WOODBURY, NJ | | | | | | | |
| 080961694 | 22-1820210 | 3 | 0. | 6,109. | FMV | BOOKS | ENCOURAGE READING |

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| YAKIMA VALLEY FARM WORKERS CLINIC | | | | | | | |
| TOPPENISH MEDICAL CLINIC - 510 W | | | | | | | |
| FIRST AVENUE PO BOX 190 - | | | | | | | |
| POPPENISH, WA 98948 | 91-1019392 | 3 | 0. | 6,100. | FMV | BOOKS | ENCOURAGE READING |
| HYDE PARK PEDIATRICS | | | | | | | |
| 595 TRUMAN PARKWAY | | | | | | | |
| HYDE PARK, MA 021363552 | 04-3066227 | | 0. | 6,092. | FMV | BOOKS | ENCOURAGE READING |
| PENN STATE HERSHEY FAMILY MEDICINE | | | | | | | |
| 500 UNIVERSITY DRIVE | | | | | | | |
| HERSHEY, PA 17033 | 07-5433175 | 3 | 0. | 6,065. | FMV | BOOKS | ENCOURAGE READING |
| | | | | ., | | | |
| UNIFOUR PEDIATRICS / LOWER LEVEL | | | | | | | |
| 3411 GRAYSTONE PLACE SE | | | | | | | |
| CONOVER, NC 286031347 | 20-2998046 | | 0. | 6,000. | FMV | BOOKS | ENCOURAGE READING |
| | | | | , | | | |
| GLYNN COUNTY HEALTH DEPARTMENT | | | | | | | |
| 2747 FOURTH STREET | | | | | | | |
| BRUNSWICK, GA 315203714 | 58-1092888 | | 0. | 5,967. | FMV | BOOKS | ENCOURAGE READING |
| | | | | -, | | | |
| ACMC - EASTMONT WELLNESS CENTER / | | | | | | | |
| 6955 FOOTHILL BOULEVARD SITE 200 | | | | | | | |
| OAKLAND, CA 946052455 | 56-1992257 | 3 | 0. | 5,947. | FMV | BOOKS | ENCOURAGE READING |
| | | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | |
| CHEROKEE INDIAN HOSPITAL / | | | | | | | |
| PEDIATRICS - 1 HOSPITAL RD CLLAER | | | | | | | |
| BOX C268 - CHEROKEE, NC 28719 | 05-0524222 | 3 | 0. | 5,915. | FMV | BOOKS | ENCOURAGE READING |
| ROCHESTER GENERAL HOSPITAL / | | | | 5,223. | | | 3,222 |
| DEPARTMENT OF PEDIATRICS - 1425 | | | | | | | |
| PORTLAND AVENUE - ROCHESTER, NY | | | | | | | |
| 14621-3001 | | 3 | 0. | 5,900. | EW/ | BOOKS | ENCOURAGE READING |
| | | - | 1 | 3,500. | | DOORD | LITOSORIOL READING |
| PEDIATRIC ASSOCIATES OF SAVANNAH, | | | | | | | |
| PC / - 4600 WATERS AVENUE, SUITE | | | | | | | |
| 100 - SAVANNAH, GA 31404 | 58-1102392 | | 0. | 5,897. | FMV | BOOKS | ENCOURAGE READING |
| 200 211111111111, 011 31101 | 33 1102372 | | <u> </u> | 1 3,057. | F | Poorio | Cohodula I (Fare |

| Schedule I (Form 990) REACH OUT Part II Continuation of Grants and Other | | - | nizations in the U | nited States (Sch | edule I (Form 990), Pa | | 4-3481253 |
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| VARIETY CARE FAMILY HEALTH / 1025 STRAKA TERRACE | 72 1000577 | 3 | | E 972 | DM7 | DOOMG | ENGOVIDACE DEADLING |
| OKLAHOMA CITY, OK 73139 | 73-1088577 | 3 | 0. | 5,873. | FMV | BOOKS | ENCOURAGE READING |
| PEDIATRIC CARE CENTER / 1301 FARMINGTON AVENUE BRISTOL, CT 06010 | 37-1552719 | | 0. | 5,870. | FMV | BOOKS | ENCOURAGE READING |
| ST. LUKE COMMUNITY HEALTHCARE / | | | | | | | |
| RONAN, MT 59864 | 81-0221486 | 3 | 0. | 5,849. | FMV | BOOKS | ENCOURAGE READING |
| HEYWOOD PEDIATRICS 250 GREEN STREET SUITE 110 GARDNER, MA 01440 | 04-3163589 | 3 | 0. | 5,825. | FMV | BOOKS | ENCOURAGE READING |
| NORTHERN NAVAJO MEDICAL CENTER / PEDIATRIC AND FAMILY MEDICINE CLINICS - P.O. BOX 160 U.S. | | | | , | | | |
| HIGHWAY 491 NORTH - SHIPROCK, NM MARTHAS VINEYARD HOSPITAL / | 26-1334783 | | 0. | 5,816. | FMV | BOOKS | ENCOURAGE READING |
| PEDIATRICS / DR. MELANIE MILLER - 1 HOSPITAL ROAD - OAK BLUFFS, MA | | | | | | | |
| 02557 | 04-2104691 | | 0. | 5,750. | FMV | BOOKS | ENCOURAGE READING |
| JNIVERSITY OF IOWA HEALTH CARE / GENERAL PEDIATRIC CLINIC - IOWA RIVER LANDING 105 E. 9TH STREET - | | | | | | | |
| CORALVILLE, IA 52241 | 42-6004813 | 3 | 0. | 5,750. | FMV | BOOKS | ENCOURAGE READING |
| PEDIATRIC & MEDICAL ASSOCIATES, PC | | | | | | | |
| STREET - CHESHIRE, CT 06410 | 09-0791050 | | 0. | 5,749. | F.W.∧ | BOOKS | ENCOURAGE READING |
| THE CHILDREN'S CLINIC TRAVELERS REST / - 415 DUNCAN CHAPEL ROAD - | | | | | | | |
| | l | 1 | 1 | 1 | 1 | 1 | 1 |

ENCOURAGE READING

GREENVILLE, SC 29617

57-1004971

5,745.FMV

BOOKS

| Part II Continuation of Grants and Other | | | nizations in the U | nited States (Sch | edule I (Form 990), Pa | | - 1 3 ± 0 ± 2 3 3 7 5 |
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| MANSFIELD PEDIATRICS / PROHEALTH | | | | | | | |
| PHYSICIANS - 12A LEDGEBROOK DRIVE | | | | | | | |
| - MANSFIELD, CT 062501664 | 06-1469068 | | 0. | 5,726. | FMV | BOOKS | ENCOURAGE READING |
| SUMTER PEDIATRICS | | | | | | | |
| 237 CHURCH STREET | | | | | | | |
| SUMTER, SC 291504202 | 57-0555541 | | 0. | 5,682. | FMV | BOOKS | ENCOURAGE READING |
| NOVANT HEALTH-CHILD AND ADOLESCENT | 3, 1133311 | | · · · · · · | 3,002. | | | |
| MEDICAL GROUP-MONROE / - 1994 | | | | | | | |
| WELLNESS BLVD SUITE 110 BLG C - | | | | | | | |
| MONROE, NC 28110 | 58-1728803 | | 0. | 5,648. | FMV | BOOKS | ENCOURAGE READING |
| DORCHESTER HOUSE MULTI-SERVICE CENTER - 1353 DORCHESTER AVENUE - DORCHESTER, MA 021222932 | 23-7125970 | 3 | 0. | 5,645. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| ESTRELLITAS PEDIATRICS | | | | | | | |
| 2227 S GARNETT RD STE 101 | | | | | | | |
| TULSA, OK 74129 | 47-2452574 | | 0. | 5,627. | FMV | BOOKS | ENCOURAGE READING |
| RILEY PHYSICIANS PRIMARY CARE / | | | | | | | |
| PEDIATRIC CARE CENTER, PRIMARY | | | | | | | |
| CARE - 1002 WISHARD BLVD, SUITE | | | | | | | |
| 2001 - INDIANAPOLIS, IN 46202 | 23-7427350 | | 0. | 5,623. | FMV | BOOKS | ENCOURAGE READING |
| CAMBRIDGE HEALTH ALLIANCE / | | | | | | | |
| SOMERVILLE PEDIATRICS - 300 | | | | | | | |
| BROADWAY 2ND FLOOR - SOMERVILLE, | | | | | | | |
| MA 021452935 | 04-2534244 | 3 | 0. | 5,614. | FMV | BOOKS | ENCOURAGE READING |
| ATRIUM HEALTH LEVINE CHILDREN'S | | | | | | | |
| ROCK HILL PEDIATRIC ASSOCIATES, | | | | | | | |
| FORT MILL / - 704 GOLD HILL ROAD - | | | | | | | |
| FORT MILL, SC 297158949 | 20-3146968 | 3 | 0. | 5,608. | FMV | BOOKS | ENCOURAGE READING |
| MOUNTAIN VIEW PEDIATRICS / C/O | | | | | | | |
| BURKE COUNTY LITERACY COUNCIL - | | | | | | | |
| 517 W. FLEMING DR - CO NCSD - | | | | | | | |
| MORGANTON, NC 28655 | 56-1484668 | 3 | 0. | 5,587. | FMV | BOOKS | ENCOURAGE READING |

| Part II Continuation of Grants and Other | Assistance to Go | vernments and Orga | nizations in the U | nited States (Sch | edule I (Form 990), Pa | art II.) | |
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| FAMILY HEALTH CENTERS OF GA / | | | | | | | |
| 868 YORK AVENUE, S.W. | | | | | | | |
| ATLANTA, GA 303102750 | 58-1233448 | 3 | 0. | 5,586. | FMV | BOOKS | ENCOURAGE READING |
| BEAUFORT PEDIATRICS, P.A. / | | | | | | | |
| 964 RIBAUT ROAD, SUITE 1 | | | | | | | |
| , BEAUFORT, SC 299025425 | 57-1104728 | | 0. | 5,554. | FMV | BOOKS | ENCOURAGE READING |
| FORT BENNING - MARTIN ARMY | | | | , | | | |
| COMMUNITY HOSPITAL FAMILY MEDICAL | | | | | | | |
| HOME / FAMILY - 6600 VAN AALST | | | | | | | |
| BLVD 1ST FLOOR OAK RIDGE CLINIC - | | 3 | 0. | 5,544. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| COMMUNITY HEALTH CONNECTION | | | | | | | |
| 2321 E. 3RD ST | | _ | | | L | | |
| TULSA, OK 74104 | 04-3766364 | 3 | 0. | 5,535. | FMV | BOOKS | ENCOURAGE READING |
| BRAMBLEBUSH PEDIATRICS | | | | | | | |
| 15 BRAMBLEBUSH PARK | | | | | | | |
| FALMOUTH, MA 025402325 | 04-2705210 | | 0. | 5,500. | FMV | BOOKS | ENCOURAGE READING |
| | 01 2703210 | | | 3,300. | | - COND | ENGOGIAGE REIDING |
| PALM BEACH PEDIATRICS | | | | | | | |
| 5589 OKEECHOBEE BLVD. | | | | | | | |
| WEST PALM BEACH, FL 33472 | 59-2724116 | | 0. | 5,500. | FMV | BOOKS | ENCOURAGE READING |
| SHARP REES STEALY MEDICAL GROUP / | | | | | | | |
| DEPARTMENT OF PEDIATRICS - 5525 | | | | | | | |
| GROSSMONT CENTER DR LA MESA, CA | | | | | | | |
| 91942 | 95-3492461 | 3 | 0. | 5,488. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| HARVARD VANGUARD MEDICAL | | | | | | | |
| ASSOCIATES QUINCY / - 1250 HANCOCK | | _ | | | | | |
| STREET - QUINCY, MA 021694339 | 04-3397450 | 3 | 0. | 5,470. | FMV | BOOKS | ENCOURAGE READING |
| PEDIATRIC & MEDICAL ASSOCIATES, PC | | | | | | | |
| / NEW HAVEN OFFICE - 1 LONG WHARF | | | | | | | |
| DRIVE SUITE 105 - NEW HAVEN, CT | 06 0701050 | | | 5 460 | EMT | DOOK G | ENGOLIDA GE PERPENG |
| 06511 | 06-0791050 | | 0. | 5,468. | L III A | BOOKS | ENCOURAGE READING |

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| PEDIATRIC ASSOCIATES OF SAVANNAH, | | | | | | | |
| PC - POOLER / - 110 MEDICAL PARK | | | | | | | |
| DR POOLER, GA 31322 | 58-1102392 | | 0. | 5,393. | FMV | BOOKS | ENCOURAGE READING |
| HACKENSACK HEALTH DEPT / | | | | | | | |
| 215 STATE ST | | | | | | | |
| HACKENSACK, NJ 07601 | 22-6001843 | 3 | 0. | 5,359. | FMV | BOOKS | ENCOURAGE READING |
| SAINT PETER'S UNIVERSITY HOSPITAL | | | | | | | |
| PEDIATRIC FACULTY GROUP / - 123 | | | | | | | |
| HOW LANE - NEW BRUNSWICK, NJ | | | | | | | |
| 089013653 | 22-1487330 | 3 | 0. | 5,359. | FMV | воокѕ | ENCOURAGE READING |
| NEWTON WELLESLEY FAMILY PEDIATRICS | | | | | | | |
| 2000 WASHINGTON STREET SUITE 468- | | | | | | | |
| GREEN BUILDING - NEWTON, MA | | | | | | | |
| 024621650 | 04-3290065 | | 0. | 5,350. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| MGH REVERE HEALTHCARE CENTER / | | | | | | | |
| 300 OCEAN AVENUE | | | | | | | |
| REVERE, MA 021513675 | 04-2534244 | 3 | 0. | 5,345. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| CAROLINAEAST PEDIATRICS / | | | | | | | |
| 2636 DR. MARTIN LUTHER KING JR. BLV | 7 | | | | | | |
| NEW BERN, NC 28562 | 04-3481253 | 3 | 0. | 5,325. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| HARVARD FAMILY PHYSICIANS | | | | | | | |
| 7912 E 31ST CT SUITE 120 | | | | | | | |
| TULSA, OK 74145 | 73-1333199 | | 0. | 5,297. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| MIDCAROLINA PEDIATRICS / | | | | | | | |
| 2607 W ARROWOOD ROAD | | | | | | | |
| CHARLOTTE, NC 28273 | 56-2531282 | | 0. | 5,275. | FMV | BOOKS | ENCOURAGE READING |
| | | | | | | | |
| 72 MEDICAL OPERATIONS SQUADRON / | | | | | | | |
| 7050 AIR DEPOT BLVD 1094 | | | | | | | |
| TINKER AFB, OK 73145 | | | 0. | 5,253. | FMV | BOOKS | ENCOURAGE READING |

| Scriedule I (Form 990) REACTI OUT | | | | | | | 4 3401233 Pa |
|--|-------------------|-------------------------------|--|---|--|--|------------------------------------|
| Part II Continuation of Grants and Other | Assistance to Gov | vernments and Orga | nizations in the U ⊺ | nited States (Sch I | edule I (Form 990), Pa T | art II.) | <u> </u> |
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| IIDDLEBORO PEDIATRICS | | | | | | | |
| 2 LAKEVILLE BUSINESS PARK | | | | | | | |
| LAKEVILLE, MA 023471236 | 04-2701875 | | 0. | 5,217. | EM77 | BOOKS | ENCOURAGE READING |
| EINSTEIN PENNYPACK PEDIATRICS / | 04 2701075 | | | 5,217. | r m v | BOOKS | ENCOURAGE READING |
| EINSTEIN COMMUNITY HEALTH | | | | | | | |
| ASSOCIATES - 8556 BUSTLETON AVE | | | | | | | |
| | 23-2760086 | 2 | 0. | 5 200 | EM77 | BOOKS | ENCOURAGE READING |
| PHILADELPHIA, PA 19152 | 23-2700000 | <u> </u> | 1 | 5,200. | FMV | BOOKS | ENCOURAGE READING |
| SETON MCCARTHY COMMUNITY HEALTH | | | | | | | |
| CENTER - 2811 EAST 2ND STREET - | | | | | | | |
| AUSTIN, TX 787024843 | 74-1109643 | 3 | 0. | 5,168. | FMV | BOOKS | ENCOURAGE READING |
| MODIIN, 12 707024043 | 74 1103043 | <u> </u> | | 3,100. | - HV | DOORD | ENCOURIGE REMETING |
| COVENANT PEDIATRICS / | | | | | | | |
| 101 EAST MATTHEWS ST SUITE 800 | | | | | | | |
| MATTHEWS, NC 28105 | 46-4770041 | | 0. | 5,168. | FMV | BOOKS | ENCOURAGE READING |
| CHARLOTTE PEDIATRIC CLINIC-STEELE | 10 1//0011 | | | 0,200. | | | |
| CREEK / - 13640 STEELECROFT | | | | | | | |
| PARKWAY STE 210 - CHARLOTTE, NC | | | | | | | |
| 28278 | 56-0529945 | 3 | 0. | 5,156. | FMV | BOOKS | ENCOURAGE READING |
| | 00 0023310 | <u> </u> | | 0,100. | | | |
| BROOKSIDE COMMUNITY HEALTH CENTER , | } | | | | | | |
| 3297 WASHINGTON STREET | | | | | | | |
| JAMAICA PLAIN, MA 021302655 | 04-2312909 | 3 | 0. | 5,153. | FMV | BOOKS | ENCOURAGE READING |
| | | - | - • | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | |
| CHILDREN'S MEDICAL ASSOCIATES, LLC | | | | | | | |
| 127 ENTERPRISE PATH SUITE 401 | | | | | | | |
| HIRAM, GA 30141 | 27-0666498 | | 0. | 5,151. | FMV | BOOKS | ENCOURAGE READING |
| | | | | ,==== | | | |
| LINCOLN COMMUNITY HEALTH CENTER / | | | | | | | |
| l301 FAYETTEVILLE STREET | | | | | | | |
| DURHAM, NC 27707 | 56-1031244 | 3 | 0. | 5,087. | FMV | BOOKS | ENCOURAGE READING |
| CHILDREN'S HEALTHCARE OF ATLANTA | | · | | 2,237. | | | 3,22,2 |
| PRIMARY CARE CENTER - CHAMBLEE - | | | | | | | |
| 4166 BUFORD HIGHWAY, SUITE 1102 - | | | | | | | |
| CHAMBLEE, GA 303451038 | 58-1710601 | 3 | 0. | 5,074. | FMV | BOOKS | ENCOURAGE READING |
| | 33 1/10001 | <u></u> | <u> </u> | J, 5,574. | r · | Poorio | Cohodula I (Form |

04-3481253 REACH OUT AND READ, INC. Schedule I (Form 990) Page 1 Part II | Continuation of Grants and Other Assistance to Governments and Organizations in the United States (Schedule I (Form 990), Part II.) (g) Description of (a) Name and address of (b) EIN (c) IRC section (d) Amount of (e) Amount of (f) Method of (h) Purpose of grant valuation organization or government if applicable cash grant non-cash non-cash assistance or assistance (book, FMV. assistance appraisal, other) WESTERN NORTH CAROLINA COMMUNITY HEALTH SERVICES - 257 BILTMORE AVENUE - ASHEVILLE, NC 288014120 56-1852922 0. 5,044.FMV BOOKS ENCOURAGE READING MARION COUNTY PUBLIC HEALTH DEPARTMENT / NW DISTRICT HEALTH OFFICE - 6940 N. MICHIGAN RD SUITE 130 - INDIANAPOLIS, IN 46268 35-6005697 0 5,018.FMV BOOKS ENCOURAGE READING PALMETTO PEDIATRIC AND ADOLESCENT CLINIC - DOWNTOWN / - 140 PARK CENTRAL DRIVE - COLUMBIA, SC 29203 57-0705364 0 5,010.FMV BOOKS ENCOURAGE READING DIVISION OF DEVELOPMENTAL MEDICINE, SEATTLE CHILDREN'S / -4800 SAND POINT WAY NE - SEATTLE WA 98105 91-0564748 0 BOOKS ENCOURAGE READING 5,005.FMV WALLA WALLA CLINIC / DEPARTMENT OF PEDIATRICS - 55 W. TIETAN STREET 91-0862542 BOOKS ENCOURAGE READING WALLA WALLA, WA 993624445 0. 5,001.FMV PROVIDENCE PEDIATRICS NORTH / 212 E CENTRAL SUITE 440 SPOKANE WA 99208 91-1216033 BOOKS ENCOURAGE READING 0 5,000.FMV ALLIED PHYSICIANS GROUP / 34 COMMERCE DR. SUITE 2 RIVERHEAD NY 11901 20-4762421 0. 5 000 FMV BOOKS ENCOURAGE READING BURLINGTON PEDIATRICS WEST / 3804 S. CHURCH ST. BURLINGTON, NC 27215 56-1211337 0 5,000.FMV BOOKS ENCOURAGE READING

Schedule I (Form 990)

ENCOURAGE READING

CHILDREN'S PRIMARY CARE MEDICAL
GROUP / MEDICAL CENTER COURT - 769
MEDICAL CENTER COURT SUITE 300 -

33-0662258

CHULA VISTA, CA 91911

0

5,000.FMV

BOOKS

| Schedule I (Form 990) REACH OUT | AND READ | , INC. | | | | C | 04-3481253 Page |
|--|------------------|-------------------------------|--------------------------|---|--|--|---------------------------------------|
| Part II Continuation of Grants and Other | Assistance to Go | vernments and Orga | nizations in the U | nited States (Sch | edule I (Form 990), Pa | art II.) | |
| (a) Name and address of organization or government | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance |
| CRDAMC, DPT OF PEDIATRICS / | | | | | | | |
| 36065 SANTA FE AVE DEPARTMENT OF | | | | | | | |
| PEDIATRICS - FT. HOOD, TX | | | | | | | |
| 76544-5051 | | 3 | 0. | 5,000. | FMV | BOOKS | ENCOURAGE READING |
| EINSTEIN HOLLAND PEDIATRICS FRANKFORD / - 9122 FRANKFORD | | | | | | | |
| AVENUE - PHILADELPHIA, PA 19114 | 23-2760086 | 3 | 0. | 5,000. | FMV | BOOKS | ENCOURAGE READING |
| FRANKLIN COUNTY HEALTH CLINIC 100 GLENS CREEK ROAD | | | | | | | |
| FRANKFORT, KY 406012473 | 61-1075329 | 3 | 0. | 5,000. | FMV | BOOKS | ENCOURAGE READING |
| HENNEPIN HEALTHCARE PEDIATRIC CLINIC / HCMC DEPT. OF PEDIATRICS - 701 PARK AVENUE - MINNEAPOLIS, | | | | | | | |
| MN 554151623 | 41-0845733 | 3 | 0. | 5,000. | FMV | BOOKS | ENCOURAGE READING |
| MCDONALD ARMY HEALTH CENTER / DEPARTMENT OF PEDIATRICS - 576 JEFFERSON AVE - FT. EUSTIS, VA | | | | | | | |
| 23604-1602 | | | 0. | 5,000. | FMV | BOOKS | ENCOURAGE READING |
| MONTEREY PENINSULA PEDIATRIC MEDICAL GROUP - 2 UPPER RAGSDALE DR. SUITE B-210 - MONTEREY, CA | | | | | | | |
| 939405736 | 94-2753417 | 3 | 0. | 5,000. | FMV | BOOKS | ENCOURAGE READING |
| NAVY MEDICAL CENTER SAN DIEGO / 34800 BOB WILSON DRIVE SUITE100 | | | | | | | |
| SAN DIEGO, CA 921341098 | 56-2595144 | 3 | 0. | 5,000. | FMV | BOOKS | ENCOURAGE READING |
| OFFUTT AFB / 2501 CAPEHART | | | | | | | |
| OFFUTT AFB, NE 68113-1043 | | | 0. | 5,000. | FMV | BOOKS | ENCOURAGE READING |
| SANTA FE INDIAN HOSPITAL 1700 CERRILLOS ROAD | | | | | | | |
| SANTA FE, NM 875053554 | 85-0434679 | | 0. | 5,000. | FMV | BOOKS | ENCOURAGE READING |

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
|---|---------------------------|-----------------------------|---------------------------------------|---|---------------------------------------|
| | | | | | |
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| | | | | | |
| Part IV Supplemental Information. Provide the information | n required in Part I, lin | e 2; Part III, colum | n (b); and any other a | dditional information. | |
| PART I, LINE 2: | | | | | |
| INTERESTED HEALTH PROFESSIONALS | CONTACT RE | ACH OUT AI | ND READ FOR | AN INITIAL | |
| SCREENING. THIS INFORMS THEM OF | THE PROGR | AM REQUIR | EMENTS AND | ASSESSES | |
| THEIR INITIAL SUITABILITY. THE | PROSPECTIV | E SITE TH | EN SUBMITS | AN | |
| APPLICATION ALONG WITH A LETTER | OF SUPPORT | FROM THE | CLINIC'S M | EDICAL AND/OR | |
| ADMNISTRATIVE LEADERSHIP. REAC | CH OUT AND | READ PEFOI | RMS AN INTE | RNAL REVIEW | |
| | | | | | |

Part IV | Supplemental Information

(DOCTOR OR NURSE) AT A CLINIC, HOSPITAL OR PRIVATE PRACTICE.

- 2. THE LOCATION IS A CLINICAL SETTING WHERE PEDICATRIC PRIMARY CARE OCCURS

 (E.G., CANNOT BE A WIC ORGANIZATION OR HEAD START PROGRAM).
- 3. THE CLINICAL SITE HAS DESIGNATED A MEDICAL CHAMPION AND PROGRAM

 COORDINATOR WHO WILL BE IN CHARGE OF THE REACH OUT AND READ PROGRAM (MAY BE

 THE SAME PERSON).
- 4. AT LEAST 30% OF THE PATIENT POPULATION AT THE SITE LIVES AT OR BELOW

 200% OF THE FEDERAL POVERTY LEVEL AND IS, THEREFORE, ELIGIBLE TO RECEIVE

 BOOKS FROM REACH OUT AND READ. THIS CAN BE DEMONSTRATED BY INSURANCE DATA:

 FEDERAL OR STATE SUBSIDIZED HEALTH INSURANCE.
- 5. THE CLINICAL SITE HAS ITS OWN FUNDRAISING CAPABILITY AND HAS SECURED 100% OF ITS FIRST ANNUAL BOOK COMMITMENT (ABC), THROUGH FUNDRAISING, OR COALITION SUPPORT. IF ALL OTHER REQUIREMENTS ARE MET, EXCLUDING THIS ONE, THE SITE WILL BE WAIT-LISTED UNTIL THIS REQUIREMENT IS MET. IF THE REACH OUT AND READ STAFF BELIEVES THAT THE SITE HAS MET THE ABOVE CRITERIA AND HAS THE ABILITY TO IMPLEMENT THE REACH OUT AND READ PROGRAM, IT IS APPROVED. PROVIDERS AT THE SITE ARE TRAINED IN THE REACH OUT AND READ MODEL. FINALLY, BOOKS WILL BE ORDERED.

PROGRAM PROVIDERS ARE REQUIRED TO SUBMIT PROGRESS REPORTS EVERY SIX MONTHS

TO REACH OUT AND READ. THESE PROGRESS REPORTS ARE REQUIRED FOR THE SITE TO

RECEIVE BOOKS FROM THE NATIONAL CENTER. THE REPORT INCUDES INFORMATION:

1) ABOUT THE CHILDREN THEY SERVE; 2) THE NUMBER OF BOOKS THET PROVIDED; 3)

LITERACY ADVICE THEY OFFERED TO PARENTS, 4) THEIR ABILITY TO FUNDRAISE, AND
5) IF THEY PROVIDED LOCAL LITERACY RESOURCES TO THE PARENTS. PROGRESS
REPORTS ARE INDIVIDUALLY REVIEWED TO ENSURE COMPLIANCE WITH THE REACH OUT
AND READ MODEL, AND TO DETERMINE IF SITES REQUIRE ADDITIONAL TECHNICAL

Schedule I (Form 990)

SUPPORT TO THRIVE.

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23. ► Attach to Form 990. ► Go to www.irs.gov/Form990 for instructions and the latest information.

INC.

Open to Public Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

REACH OUT AND READ,

Employer identification number 04-3481253

OMB No. 1545-0047

| Pa | art I Questions Regarding Compensation | | | |
|----|---|----|-----|-----|
| | | | Yes | No |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, | | | |
| | Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | |
| | First-class or charter travel Housing allowance or residence for personal use | | | |
| | Travel for companions Payments for business use of personal residence | | | |
| | Tax indemnification and gross-up payments Health or social club dues or initiation fees | | | |
| | Discretionary spending account Personal services (such as maid, chauffeur, chef) | | | |
| | | | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or | | | |
| | reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain | 1b | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, | | | |
| | trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? | 2 | | |
| | | | | |
| 3 | Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's | | | |
| | CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to | | | |
| | establish compensation of the CEO/Executive Director, but explain in Part III. | | | |
| | X Compensation committee X Written employment contract | | | |
| | Independent compensation consultant X Compensation survey or study | | | |
| | X Approval by the board or compensation committee | | | |
| | | | | |
| 4 | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing | | | |
| | organization or a related organization: | | | |
| а | Receive a severance payment or change-of-control payment? | 4a | | X |
| b | Participate in, or receive payment from, a supplemental nonqualified retirement plan? | 4b | | X |
| С | Participate in, or receive payment from, an equity-based compensation arrangement? | 4c | | X |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | |
| | | | | |
| | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. | | | |
| 5 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the revenues of: | | | |
| | The organization? | 5a | | X |
| b | Any related organization? | 5b | | Х |
| | If "Yes" on line 5a or 5b, describe in Part III. | | | |
| 6 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation | | | |
| | contingent on the net earnings of: | | | 7.7 |
| | The organization? | 6a | | X |
| b | Any related organization? | 6b | | Х |
| | If "Yes" on line 6a or 6b, describe in Part III. | | | |
| 7 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments | | | 37 |
| | not described on lines 5 and 6? If "Yes," describe in Part III | 7 | | X |
| 8 | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the | | | 77 |
| | initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III | 8 | | X |
| 9 | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in | | | |
| _ | Regulations section 53.4958-6(c)? | 9 | | l |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2018

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) |
|-----------------------------|------|--------------------------|---|---|-----------------------------------|-------------------------|------------------------------------|---|
| (A) Name and Title | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | Deficition | (6)(1)-(0) | reported as deferred on prior Form 990 |
| (1) BRIAN GALLAGHER | (i) | 186,190. | 0. | 0. | 7,700. | 21,424. | 215,314. | 0. |
| CEO/PRESIDENT/CLERK | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (2) AMY ERICKSON | (i) | 133,673. | 0. | 0. | 5,702. | 26,097. | 165,472. | 0. |
| REGIONAL EXECUTIVE DIRECTOR | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (3) CALLEE BOULWARE | (i) | 155,011. | 0. | 0. | 5,675. | 25,591. | 186,277. | 0. |
| REGIONAL EXECUTIVE DIRECTOR | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (4) DIANE MALCOLMSON | (i) | 175,745. | 0. | 0. | 0. | 22,234. | 197,979. | 0. |
| CHIEF DEVELOPMENT OFFICER | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
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| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |

| Part III Supplemental Information |
|--|
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. |
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SCHEDULE L

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Transactions With Interested Persons

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open To Public Inspection

Name of the organization

REACH OUT AND READ, INC.

Employer identification number

04-3481253 Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only). Part I Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b. (d) Corrected? (b) Relationship between disqualified (a) Name of disqualified person (c) Description of transaction person and organization Yes No 2 Enter the amount of tax incurred by the organization managers or disqualified persons during the year under section 4958 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization

Loans to and/or From Interested Persons. Part II

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a or Form 990, Part IV, line 26; or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22

(b) Relationship (d) Loan to or (i) Written (a) Name of (c) Purpose (e) Original (f) Balance due (g) In by board or from the agreement? interested person with organization of loan principal amount default? cómmittee? organization? To From Yes No Yes No Yes No Total

Part III Grants or Assistance Benefiting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of assistance | (d) Type of assistance | (e) Purpose of assistance |
|-------------------------------|---|--------------------------|------------------------|---------------------------|
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LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2018

| | d "Yes" on Form 990, Part IV, line 28a, 2 | | 1 | (a) Ok = | vin e e |
|---|---|---------------------------|--------------------------------|--|---------|
| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction | (e) Sharing of organization? revenues? | |
| JESSIE LYONS | VP AT SCHOLASTIC BO | 1,052,033. | PURCHASE OF | Yes | No X |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Part V Supplemental Information. Provide additional information for resp | ponses to questions on Schedule L (see | instructions). | | | |
| SCH L, PART IV, BUSINESS | | | ED PERSONS: | | |
| (A) NAME OF PERSON: JESSI | E LYONS | | | | |
| (B) RELATIONSHIP BETWEEN | INTERESTED PERSON AN | D ORGANIZAT | 'ION: | | |
| VP AT SCHOLASTIC BOOKS | | | | | |
| (C) AMOUNT OF TRANSACTION | ¢ 1 በ52 በ33 | | | | |
| | | | | | |
| (D) DESCRIPTION OF TRANSA | CTION: PURCHASE OF B | OOKS FROM S | CHOLASTIC B | OOKS | |
| (E) SHARING OF ORGANIZATION | ON REVENUES? = NO | | | | |
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SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

► Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Employer identification number

| | REACH OUT AN | D READ | , INC. | | 04-3 | 481 | 253 | |
|-----|--|-------------------------------|---|---|---|---------|-----|----|
| Pai | rt I Types of Property | | | | | | | |
| | | (a) Check if applicable | (b) Number of contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d) Method of de noncash contribu | etermin | • | s |
| 1 | Art - Works of art | | | | | | | |
| 2 | Art - Historical treasures | | | | | | | |
| 3 | Art - Fractional interests | | | | | | | |
| 4 | Books and publications | X | | 2,695,953. | FMV | | | |
| 5 | Clothing and household goods | | | | | | | |
| 6 | Cars and other vehicles | | | | | | | |
| 7 | Boats and planes | | | | | | | |
| 8 | Intellectual property | | | | | | | |
| 9 | Securities - Publicly traded | | | | | | | |
| 10 | Securities - Closely held stock | | | | | | | |
| 11 | Securities - Partnership, LLC, or | | | | | | | |
| | trust interests | | | | | | | |
| 12 | Securities - Miscellaneous | | | | | | | |
| 13 | Qualified conservation contribution - | | | | | | | |
| | Historic structures | | | | | | | |
| 14 | Qualified conservation contribution - Other | | | | | | | |
| 15 | Real estate - Residential | | | | | | | |
| 16 | Real estate - Commercial | | | | | | | |
| 17 | Real estate - Other | | | | | | | |
| 18 | Collectibles | | | | | | | |
| 19 | | | | | | | | |
| 20 | Food inventory Drugs and medical supplies | | | | | | | |
| 21 | | | | | | | | |
| 22 | Taxidermy | | | | | | | |
| | Historical artifacts | | | | | | | |
| 23 | Scientific specimens | | | | | | | |
| 24 | Archeological artifacts | | | | | | | |
| 25 | Other () | | | | | | | |
| 26 | Other () | | | | | | | |
| 27 | Other () | | | | | | | |
| 28 | Other () | | | | | | | |
| 29 | Number of Forms 8283 received by the organia | | | | | | | |
| | for which the organization completed Form 82 | 83, Part IV, I | Jonee Acknowled | gement 29 | | | · · | |
| | 5 | | | | | | Yes | No |
| 30a | During the year, did the organization receive by | - | | | - | | | |
| | must hold for at least three years from the date | | | | | | | v |
| | exempt purposes for the entire holding period' | ? | | | | 30a | | X |
| | If "Yes," describe the arrangement in Part II. | , | | | 0 | | v | |
| 31 | Does the organization have a gift acceptance | | | | | 31 | X | |
| 32a | Does the organization hire or use third parties | or related or | ganizations to sol | cit, process, or sell noncash | | | | 37 |
| | | | | | | 32a | | X |
| b | If "Yes," describe in Part II. | | | | | | | |
| 33 | If the organization didn't report an amount in c | olumn (c) fo | r a type of propert | y for which column (a) is che | cked, | | | |
| | describe in Part II. | | | | | | | |

LHA

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2018

SCHEDULE O

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.
 Go to www.irs.gov/Form990 for the latest information.

2018 Open to Public

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

REACH OUT AND READ, INC.

Employer identification number 04-3481253

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

PEDIATRIC CARE AND ENCOURAGING FAMILIES TO READ ALOUD TOGETHER.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

AND PARENTS AT EACH WELL-CHILD VISIT UP TO THE AGE OF 5. THE

EFFECTIVENESS OF REACH OUT AND READ'S MODEL IS RECOGNIZED BY THE

AMERICAN ACADEMY OF PEDIATRICS IN A POLICY STATEMENT THAT RECOMMENDS

EARLY LITERACY PROMOTION AS AN ESSENTIAL COMPONENT OF PEDIATRIC CARE.

THE PROGRAM IS BOTH COST-EFFECTIVE, AND EVIDENCE-BASED: RESEARCH SHOWS

THAT OUR PROGRAM RESULTS IN MORE FREQUENT READING AT HOME, ACCELERATED

VOCABULARY AND CRITICAL BRAIN DEVELOPMENT.

IN FY19, REACH OUT AND READ'S 34,000 PEDIATRIC CLINICIANS SERVED 4.8

MILLION CHILDREN AND SHARED 7.4 MILLION BOOKS AT 6,300 PROGRAM SITES

AROUND THE COUNTRY.

FORM 990, PART VI, SECTION B, LINE 11B:

THE COMPLETED FORM 990 IS PROVIDED TO THE FINANCE COMMITTEE IN ADVANCE OF

ITS PUBLICATION AND IS REVIEWED BY THE FINANCE COMMITTEE. THE 990 IS ALSO

PROVIDED TO ALL MEMBERS BOD AFTER IT HAS BEEN FILED.

FORM 990, PART VI, SECTION B, LINE 12C:

THE BOD CHAIR (OR CO-CHAIR) AND THE FINANCE COMMITTEE ARE INFORMED OF ANY

CONFLICTS AS A RESULT OF THE SIGNED CONFLICT OF INTEREST STATEMENTS THAT

ARE SUBMITTED BY EACH BOD MEMBER EACH YEAR.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) (2018)

| Schedule O (Form 990 or 990-EZ) (2018) | Page 2 |
|---|--|
| Name of the organization REACH OUT AND READ, INC. | Employer identification number 04-3481253 |
| FORM 990, PART VI, SECTION B, LINE 15: | |
| THE BOD DETERMINES AND APPROVES SALARY CHANGES FOR THE CH | HEF EXECUTIVE |
| OFFICER AND CHIEF FINANCIAL OFFICER. INPUT FROM THE FINA | NCE COMMITTEE IS |
| TAKEN INTO CONSIDERATION. THIS INPUT GENERALLY INCLUDES | COMPETITIVE SALARY |
| AND BENEFIT INFORMATION. THE BOD CHAIR LEADS THE PERFORM | ANCE REVIEW |
| PROCESS THAT PRECEEDS ANY SALARY INCREASE. | |
| | |
| FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY | OF FORM 990: |
| AL, AR, CO, CT, FL, GA, IL, KS, KY, MA, MD, MI, MN, MS, NC, ND, NH, NJ, NY, | OH,OK,OR,PA,RI,SC |
| TN, UT, VA, WA, WI | |
| | |
| FORM 990, PART VI, SECTION C, LINE 19: | |
| GOVERNING DOCUMENT, DEEMED APPROPRIATE FOR UPLOADING TO T | HE WEBSITE ARE |
| UPLOADED ONCE THEY ARE FINALIZED. THIS INCLUDES AUDITED | FINANCIAL |
| STATEMENTS AND THE FORM 990. OTHER DOCUMENTS REQUESTED BY | THE PUBLIC MAY BE |
| PROVIDED AFTER APPROVAL BY THE CEO. | |
| | |
| FORM 990, PART IX, LINE 11G, OTHER FEES: | |
| CONSULTING: | |
| PROGRAM SERVICE EXPENSES | 569,612. |
| MANAGEMENT AND GENERAL EXPENSES | 366,094. |
| FUNDRAISING EXPENSES | 130,574. |
| TOTAL EXPENSES | 1,066,280. |
| | |
| PAYROLL AND HUMAN RESOURCE FEES: | |
| PROGRAM SERVICE EXPENSES | 120,648. |
| MANAGEMENT AND GENERAL EXPENSES | 16,933. |
| FUNDRAISING EXPENSES 832212 10-10-18 Schee | 25,722. dule O (Form 990 or 990-EZ) (2018 |
| 74 | 5 (1 5 555 51 555 LL) (2016 |

| Name of the organization REACH OUT AND READ, INC. | Employer identification number 04-3481253 |
|--|---|
| TOTAL EXPENSES | 163,303. |
| RECRUITING: | |
| PROGRAM SERVICE EXPENSES | 21,085. |
| MANAGEMENT AND GENERAL EXPENSES | 31,854. |
| FUNDRAISING EXPENSES | 28,872. |
| TOTAL EXPENSES | 81,811. |
| TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A | 1,311,394. |
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